



LLC "SLAVYAN-OIL" ООО "СЛАВЯН-ОЙЛ"

Address: 125040 , Moscow , Skakovaya street, house 17, building 1, room 11
OGRN: 5147746314612, INN: 7725847615, KPP: 771401001
E-mail: Slavyan-Oil@bk.ru, TEL/ Whatsapp: +79260324131

Date: January/ 18/ 2021

Expired Date: March 22/ 2021

To: Whom it may Concern

We " **LLC "SLAVYAN-OIL** in Collaboration With our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated.

We Confirm and Certify that We have the intention and Capacity to Supply the product listed below according to the nonnegotiable procedure terms and Conditions

AVAILABLE PRODUCTS

Russian Diesel fuel EN 590

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

Fob price: \$180 gross / \$170 net per mt

Cif price \$190 gross/\$180 net

Russia export blend Crude gost 9965-76

Min. Quantity: 300.000 bbl. max. Quantity: 3.000.000 bbl. per month

FOB price: \$32 gross / \$28 net per bbl.

CIF price \$36 gross/\$32 net per bbl

Russian Diesel D2, Gasoil I-0.2-62 gost 305-82

Min. Quantity: 50.000 mt max. Quantity: 200.000 mt per month

Fob price: \$200 gross / \$190 net per mt

Cif price \$210 gross/\$200 net per mt

Russian Diesel D2 Automotive gas

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

FOB price: \$190 gross / \$180 net per mt

Diesel CIF price \$200 gross/\$190 net per mt

D6 virgin low pours fuel oil

Min. Quantity: 100.000.000-gallon maX. Quantity: 500.000.000 gallon per

Week FOB price: \$0.44gross / \$0.36 net per mt

CIF price \$0.49 gross/\$0.44net per mt

Russia export blend Crude gost 51 858-2002

Min. Quantity: 300.000 bbl. max. Quantity: 3.000.000 bbl. per month

FOB price: \$32 gross / \$28 net per bbl.

CIF price \$36 gross/\$32 net per bbl.

Russian Diesel gasoil Ultra-low Sulphur 50 ppm

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

Fob price: \$200 gross / \$190 net per mt

Cif price \$210 gross/ \$200 net mt



LLC "SLAVYAN-OIL" ООО "СЛАВЯН-ОЙЛ"

Address: 125040 , Moscow , Skakovaya street, house 17, building 1, room 11
OGRN: 5147746314612, INN: 7725847615, KPP: 771401001
E-mail: Slavyan-Oil@bk.ru, TEL/ Whatsapp: +79260324131

Russian Diesel gasoil Ultra-low Sulphur 10 ppm

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

FOB price: \$190 gross / \$180 net per mt

Diesel CIF price \$200 gross/\$190 net per mt

Russian petroleum Coke

Min Quantity: 50,000 mt max: 200,000 mt

CIF price \$65 gross/\$60 net

Russian Mazut m100 gost-10585/75

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

FOB price: \$210 gross / \$200 net per mt

CIF price \$220 gross/\$210 net per mt

Russian Mazut m100 gost -10585/99

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

FOB price: \$200 gross / \$190 net per mt

CIF price 210 gross/\$200 net per mt

Russian Aviation Kerosene Colonial grade 54 Jet fuel

Min. Quantity: 300.000 bbl. maX. Quantity: 2.000.000 bbl. per month

FOB price: \$ 24 gross / \$20 net per bbl.

Cif price \$28 gross/\$24 net per bbl.

Russian Aviation Kerosene Colonial Jet fuel a1

Min. Quantity: 300.000 bbl. maX. Quantity: 2.000.000 bbl. per month

FOB price: \$ 24 gross / \$20 net per bbl.

Cif price \$28 gross/\$24 net per bbl.

Russian liquefied petroleum gas propane (LPG)

Min. Quantity: 50.000 mt max. Quantity: 1.000.000 mt per month

FOB price: \$190 gross / \$180 net per mt

CIF price \$200 gross/\$180 net per mt

Russian liquefied natural gas 5542-87 (LNG)

Min. Quantity: 50.000 mt max. Quantity: 1.000.000 mt per month

FOB price: \$190 gross / \$180 net per mt

CIF price \$200 gross/\$180 net per mt

Russian high-Speed Diesel gas oil

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

FOB price: \$190 gross / \$180 net per mt

Diesel CIF price \$200 gross/\$190 net per mt

Russian Diesel gasoil Ultra-low Sulphur 500 ppm

Min. Quantity: 50.000 mt maX. Quantity: 200.000 mt per month

FOB price: \$190 gross / \$180 net per mt

Diesel CIF price \$200 gross/\$190 net per mt



LLC "SLAVYAN-OIL" ООО "СЛАВЯН-ОЙЛ"

Address: 125040 , Moscow , Skakovaya street, house 17, building 1, room 11
OGRN: 5147746314612, INN: 7725847615, KPP: 771401001
E-mail: Slavyan-Oil@bk.ru, TEL/ Whatsapp: +79260324131

CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Statement of availability of product
 - (C) Certificate of origin
 - (D) Commercial invoice for the first value shipment
3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. Should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transnet contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorization (DTA) & ATB
 - l) NOR /ETA
 - m) Certificate of Ownership Transfer



LLC "SLAVYAN-OIL" ООО "СЛАВЯН-ОЙЛ"

Address: 125040 , Moscow , Skakovaya street, house 17, building 1, room 11
OGRN: 5147746314612, INN: 7725847615, KPP: 771401001
E-mail: Slavyan-Oil@bk.ru, TEL/ Whatsapp: +79260324131

n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port

TTO TRANSACTION PROCEDURE

1. Buyer issue ICPO.
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
 - A. BILL OF LADING,
 - B. VESSEL Q88,
 - C. VESSEL DETAILS,
 - D. ULLAGE REPORT,
 - E. CARGO MANIFEST
 - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
 - G. CERTIFICATE OF ORIGIN,
 - H. STATEMENT OF PRODUCT AVAILABILITY.
5. Buyer within 3 days of confirms the goods documents, makes 5% down a deposit of the total on- board cargo, which stands as an Allocation Security & Guarantees payment to the seller nominated bank by T/T Wire Transfer within 3 banking days, which shall be deducted from the total payment value of the take-over product.
6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
7. Buyer pays remaining balance in full After CIQ/GSG test confirms Q&Q.
8. Seller pays the commission to all intermediates and completes the deal.



LLC "SLAVYAN-OIL" ООО "СЛАВЯН-ОЙЛ"

Address: 125040 , Moscow , Skakovaya street, house 17, building 1, room 11
OGRN: 5147746314612, INN: 7725847615, KPP: 771401001
E-mail: Slavyan-Oil@bk.ru, TEL/ Whatsapp: +79260324131

WORKING PROCEDURES (FOB: rotterdam/houston/Russian Ports)

1. Buyer issue ICPO, and company registration certificate and data page of buyer's passport or any I.D.
2. Seller issues commercial invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his tank farm TSA.
3. Seller verify buyer's provided tank farm and pay 3 days on the buyer's tank farm and after confirmation of the funds by buyer's tank farm, Buyer pays the remaining 2 days to his tank farm company to obtain 5 Days TSR, to show both parties proof of readiness Seller issues following POP documents to Buyer:
 - a. Injection Report
 - b. Dip test authorization letter (DTA)- Unconditional
 - c. Authorization to sell
 - d. Fresh SGS Report or equivalent.
 - e. Authorization to verify the product in seller's tank (ATV)
4. Buyer conducts Dip test on the product and makes the payment for the total value of the products injected into the tank through the means of MT103-TT.
5. Products injection to buyer's tank proceeds.



Ibragimov Telman
Director.