

SOFT CORPORATE OFFER

OFFICIAL SCO FOR CAPABLE BUYER'S AGAINST BUYER'S LETTER OF INTENT

ATTENTION SIR/MADAM,

INTRODUCTION : The METATEM LLC (LIMITED LIABILITY COMPANY), We are a group of companies and direct consultants to Majors and none major Refineries in the Russian Federation. We are certified Representative and Mandate of all Refineries with full corporate and legal authority and responsibility and under penalty of perjury, confirm availability of below-listed petroleum products for immediate sales to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

Компания ООО «МЕТЕТЕМ» (ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ), Мы являемся группой компаний и непосредственными консультантами Majors и ни одного крупного НПЗ в Российской Федерации. Мы являемся сертифицированным Представителем и Уполномоченным всех НПЗ с полным корпоративным и юридическим правом и ответственностью и под штрафом за лжесвидетельство подтверждаем наличие нефтепродуктов, перечисленных ниже, для немедленной продажи дееспособным покупателям в соответствии с указанными ниже условиями. Все поставки гарантированно соответствуют стандартным спецификациям и соответствуют строгим требованиям SGS или их эквивалентов в соответствии с международными нормами ICC.

All specifications of all products will be sent to buyer on the Refineries Official Letter Headed sheet of the producer(Refinery).

ORIGIN:	RUSSIA
DELIVERING PORT:	FOB RUSSIA
INCOTERMS:	COST INSURANCE & FREIGHT - TTO
LOADING PORT:	NOVOROSIYSK / PRIMORSK / VLADIVOSTOK / PORTS
PAYMENT TERMS:	T/T WIRE TRANSFER & MT103
INSPECTION:	SGS, CIQ or Similar at the expense of the seller at the loading port and by Buyer at the discharge port.
INSURANCE:	PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE



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RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 220.00MT NET/ \$ 210.00MT on CIF/ASWP

RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 190.00MT /NET/ \$ 185.00MT on CIF/ASWP

RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 30.00BBL NET/ \$ 28.00BBL on CIF/ASWP

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.65/NET \$ 0.60 Gallons on CIF/ASWP

RUSSIA ORIGIN JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 30.00BBL NET/ \$ 28.00BBL on CIF/ASWP

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$32.00BBL / NET \$ 30.00BBL on CIF/ASWP

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month

CIF Price: Gross USD \$ 160.00MT / NET \$ 155.00MT on CIF/ASWP

ESPO CRUDE OIL

Minimum Quantity: 1,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$33.00BBL / NET \$ 31.00BBL on CIF/ASWP

TRANSACTION PROCEDURES FOR FOB RUSSIA

1. The Buyer sends ICPO on receipt and acceptance of the Seller's Soft Offer alongside with the Buyer's CP.
2. The Seller Issues Commercial Invoice (CI) for the Buyer's endorsement, alongside with passport product (Quality Certificate).
3. The Buyer signs and returns the CI to Seller with Copy of International Passport (Data Page) & TSA or CPA to the Seller
4. All Parties sign NCNDA / IMFPA and return for the Seller's Bank acknowledgement. The Seller issues the Readiness to Inject and DTA with ATV, to the Buyer.
5. The Buyer contacts the Seller's Tank Administrator to execute the Quality & Quantity, and to register in the Tank Farm Terminal prior to the Inspection
6. Upon the Successful Dip Test Inspection in the Sellers Tank, the Buyer Submits the TSR from his Tank Farm or NOR from his Shipping Company, and Seller Injects the product into the Buyer's Tank or Vessel.
7. The Seller releases the Complete POP Documents to the Buyer, including the following documents:
 - a. ATSC "Authorization to Sell & Collect";
 - b. Certificate of Origin;
 - c. Injection Report;
 - d. Act of Transfer;
 - e. Resource Confirmation Letter (issued by the End-Refinery).
8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
9. The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to the Intermediaries as per Master Fee Agreement
10. The Seller issues annual (12 months) delivery contract for the review and acceptance.

Sign and Sealed
DIRECTOR
BELSKY ANDREY VLADISLAVOVICH



Мы ценим всех вас за связаться с нами