

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "АЛЬФА-ОЙЛ"

Адрес: 121596, Москва Г, Горбунова Ул, Дом 2, Строение 3, Эт 9 Пом Ii Оф 115

ИНН: 9731020866, КПП: 773101001, ОКПО: 35258217, ОГРН: 5187746028894

Почта: alfaoil.llc@bk.ru

Тел.: +7 (926) 774 11 45

Скайп: ALFA-OIL LLC

SOFT CORPORATE OFFER

We the undersigned Alfa-oil LLC mandate to end seller company, hereby confirm with full corporate legal responsibilities, under penalty and perjury that we are ready, willing and capable to enter into a contract to sell the following commodities . All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

PRICE OF PRODUCT

KEROSENE COLONIAL GRADE AVIATION 54 JET FUEL (JP54)

SPOT LIFT : 2,000,000 BBLs FOB SPOT

LIFTABLE PRICE FOB: GROSS US \$ 50.00 / NET US \$ 48.00 BBL

COMMISSION: \$1 SELLER SIDE(CLOSED) / \$1 BUYER SIDE(OPEN)

VIRGIN FUEL OIL D6

SPOT LIFT : 150,000,000 GALLONS FOB SPOT

FOB PRICE: GROSS US \$ 0.82 / NET US \$ 0.80 GALLONS

COMMISSION: \$0.01 SELLER SIDE(CLOSED) / \$0.01 BUYER SIDE(OPEN)

RUSSIAN D2 DIESEL

SPOT LIFT: 200,000 MT FOB SPOT

FOB PRICE: GROSS US \$ 320 / NET US \$ 310 PER MT

COMMISSION: \$5 SELLER SIDE(CLOSED) / \$5 BUYER SIDE(OPEN)

DIESEL GASOIL ULTRA-LOW SULPHUR 10 PPM EN590

SPOT LIFT: 200,000 MT FOB SPOT

FOB PRICE : GROSS US \$ 380.00 / NET US \$ 370.00 x MT

COMMISSION: \$5 SELLER SIDE(CLOSED) / \$5 BUYER SIDE(OPEN)

PRODUCT ORIGIN: RUSSIA

DESTINATION: ROTTERDAM PORT, HOUSTON PORT

PAYMENT TERMS: T/T TELEGRAPHIC TRANSFER MT103

INSPECTION: SGS OR SIMILAR LABORATORY

TRANSACTION PROCEDURES FOB ROTTERDAM AND HOUSTON PORT

1. Buyer issue ICPO addressed to Seller Company
2. Seller issues commercial invoice CI and statement of product availability
3. Buyer signs and returns back commercial invoice with Tank Storage Agreement TSA
4. Seller provide buyer with the below listed PPOP documents to buyer email
 - Tank to Tank Injection Agreement
 - Product Passport
5. Seller carries out Fresh SGS Dip Test on the product and sends directly to buyer tank farm operator for confirmation of Q&Q report
6. Buyer tank operator confirms seller SGS report and issues tank storage receipt TSR to seller tank farm operator
7. Upon completion of injection of the product into buyer tanks, seller sends injection report and issues Dip Test Authorization DTA to buyer.
8. NCNDA/IMFPA will be signed by all intermediaries involve in the transaction,

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "АЛЬФА-ОЙЛ"

Адрес: 121596, Москва Г, Горбунова Ул, Дом 2, Строение 3, Эт 9 Пом II Оф 115

ИНН: 9731020866, **КПП:** 773101001, **ОКПО:** 35258217, **ОГРН:** 5187746028894

Почта: alfaoil.llc@bk.ru

Тел.: +7 (926) 774 11 45

Скажи: ALFA-OIL LLC

9. Buyer makes payment for the total cost of product injected into tanks and proceeds in signing 12 months contract with seller.

Vasily Kostyrya

General Director: ALFA-OIL LLC

