

Юридический адрес: 367000, ДАГЕСТАН РЕСП, МАХАЧКАЛА Г, МАГОМЕДА ЯРАГСКОГО УЛ, 15, 201

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SOFT CORPORATE OFFER

We the **OOO** "ДАГДИЗ" hereby issue this Soft Corporate Offer with full responsibility For and on Behalf of the Titleholder / Seller Refinery Company. We hereby confirm and certify that the Seller have the intention and capacity to Supply this Commodity according to the Terms and Conditions herein stipulated. kindly know that WE DO NOT CONNECT Brokers or Facilitators/Mandates to the End Seller or Titleholder of the products, End Buyers ONLY. Except they can prove it with their Authorization from End Buyer.

TRANSACTION TERMS OF DELIVERY

Delivery Term: FOB/CIF Origin: Russian Federation

PAYMENT TERMS: MT103-T/TWIRE TRANSFER FOR IMMEDIATE QUANTITY

LOADING PORTS: NOVOROSSIYSK / PRIMORSK / VLADIVOSTOK/ NAKHODKA PORT, PORT OF ROTTERDAM, UST-LUGA PORT

PAYMENTTERMS: MT103-T/TWIRETRANSFERFORIMMEDIATEQUANTITY

DELIVERY: FOB/CIF BASIS

INSPECTION: SGS OR SIMILAR

PRODUCTS AND PRICE LIST FOB/CIFAVIATION KEROSENE JET FUEL

COLONIAL GRADE IP54

Minimum liftable quantity: 1,000,000 Bbl., Maximum: 4,000,000 bbl.

Monthly price: Gross \$36.00 USD / \$34.00 USD Net on CIF

Gross \$34.00 USD / \$32.00 USD Net on FOB Origin: Russia

Commission: \$1.00USD buyer side / \$1.00USD seller side

ESPO GRADE RUSSIAN CRUDE OIL

Minimum liftable quantity: 1,000,000 Bbl. Maximum: 6,000,000 bbl.

Monthly price: Gross \$34.00 USD/ \$32.00 USD Net on CIF

Gross \$32.00 USD / \$30.00 USD net on FOB Origin: Russia

Commission: \$1.00USD buyer side / \$1.00USD seller side

AVIATIONKEROSENE JET FUEL COLONIAL GRADE JET A1

Minimum liftable quantity: 1,000,000 Bbl. Maximum: 4,000,000 bbl.

Monthly price: Gross \$36.00 USD/ \$34.00 USD Net on CIF

Gross \$34.00 USD / \$32.00 USD net on FOB Origin: Russia

Commission: \$1.00USD buyer side / \$1.00USD seller side

DIESEL GAS D2 OIL GOST 305-82

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$220.00 USD / \$210.00 USD Net on CIF



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Gross \$210.00 USD / \$200.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side

D6 VIRGIN FUEL OIL

Minimum liftable quantity: 100,000,000-GAL, Maximum: 400,000,000 GAL.

monthly price: Gross \$0.35 USD / \$0.31 USD Net on CIF

Gross \$0.31 USD / \$0.27 USD Net on fob Origin: Russia

Commission: \$0.02 USD buyer side / \$0.02USD seller side

DIESEL FUEL EN-590

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$220.00 USD / \$210.00 USD Net on CIF

Gross \$210.00 USD / \$200.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side

RUSSIAN DIESEL 10PPM

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$220.00 USD / \$210.00 USD Net on CIF

Gross \$210.00 USD / \$200.00 USD Net on FOB Origin: Russia

commission: \$5.00USD buyer side / \$5.00USD seller side

UREA 46% PRILLED & GRANULAR

Minimum liftable quantity: 50,000 MT, Maximum: 100,000 MT.

Monthly price: Gross \$180.00 USD / \$170.00 USD Net on CIF

Gross \$170.00 USD / \$160.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side

COAL NCV 5500 GRADE RUSSIAN ORIGIN

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$90.00 USD / \$80.00 USD Net on CIF

Gross \$80.00 USD / \$70.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side

FUEL OIL CST-180

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$220.00 USD / \$210.00 USD Net on CIF

Gross \$210.00 USD / \$200.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side



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Monthly price: Gross \$180.00 USD / \$170.00 USD Net on CIF

Gross \$170.00 USD / \$160.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side

SULPHUR GRANULAR RUSSIAN ORIGIN

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$120.00 USD / \$110.00 USD Net on CIF

Gross \$110.00 USD / \$100.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side

ASPHALT BITUMEN 60/70 RUSSIAN ORIGIN

Minimum liftable quantity: 100,000 MT, Maximum: 400,000 MT.

Monthly price: Gross \$230.00 USD / \$220.00 USD Net on CIF

Gross \$220.00 USD / \$210.00 USD Net on FOB Origin: Russia

Commission: \$5.00USD buyer side / \$5.00USD seller side.

CRUDE OIL REBCO GOST 51858-2002

Minimum liftable quantity: 1,000,000 BBL. Maximum: 4,000,000 BBL.

Monthly price: Gross \$36.00 USD / \$34.00 USD Net on CIF

Gross \$34.00 USD / \$32.00 USD Net on FOB Origin: Russia

Commission: \$1.00USD buyer side / \$1.00USD seller side.

NEGOTIABLE F.O.B PROCEDURE

- 1. Buyer issue ICPO with TSA, and buyer's Passport.
- 2. Seller issues Ci to buyer, buyer sign and return to seller.
- 3. Seller send a copy of SGS Report to buyer's Tank farm for verification of the SGS Report only buyer's Tank farm receive and confirm SGS Report to the buyer.
- 4. upon confirmation of the successful verification of the SGS Report by Buyer Tank Farm Company. Seller leases and pays to the buyer's tank for 3 days first and Buyer pays his Tank Farm Company for 3 days after his Tank Farm Company has received the payment from Seller Company.
- 5. Seller issues following POP documents to buyer, and Buyer conducts SGS for Dip test on the product in Seller tank: -
 - Q&Q Report
 - Injection report
 - Unconditional Dip Test Authorization (DTA)
 - Authorization to sell (ATSC)
 - Fresh updated SGS Report
 - Authorization to verify physically the product in seller's tank (ATV)
- 6. After a successful examination, Seller injected product into buyer tank.



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CIQ Result in Destination Port and compared with CIQ and SGS report., within 72 Hours buyer settle the payment by T/T.

- 7. Upon Confirmed receipt of the payment, The Title of ownership will Automatically issue to buyer's name without any condition and delay.
- 8. Once 1st trial shipment is successfully delivered. The buyer will issue the Non-transferable, IRR. DLC for monthly payment for guarantee. or per above-mentioned payment term then the seller commences to delivery monthly shipment.
- 9. After received payment from buyer, within 1 working day the sellers will T/T commission to all relevant parties involved in this transaction as agreed.

