



ALS Tools-Plus LLC

To: Mandates/Agents and End Buyers

To: End Buyer/Registered Mandate/Sales Agents/Facilitators

SOFT CORPORATE OFFER FOR DELIVERIES FOB

We at **ALS TOOLS-PLUS LLC**, hereby issue this SOFT Corporate Offer with given terms and conditions and confirm our readiness and willingness to proceed to SPA upon acceptance of our terms and conditions stipulated herein for the products below

Commission structure on Jet Fuel: Seller's side 50% closed by Seller's Mandate / Buyer's side \$ 0.50 to facilitator (Luis Torres), \$ 1.50 USD open to Buyer's Mandate.

Commission structure on D6: Seller's side 50% closed by Seller's Mandate / Buyer's side \$ 0.005 to facilitator (Luis Torres), \$ 0.015 USD open to Buyer's Mandate.

Commission structure on D2: Seller's side 50% closed by Seller's Mandate / Buyer's side \$ 1.00 to facilitator (Luis Torres), \$ 4.00 USD open to Buyer's Mandate.

By sending the LOI/ICPO, the Buyer and/or Mandates/Intermediaries, are confirming the acceptance of this commission structure.

Signing NCNDA & IMFPA documents are required.

Contract Term: 12 months minimum with spot trial & rolls & extensions if required.

Payments Term: MT103, BG or SBLC via MT760, Inspection by: SGS/CIQ.

PETROLEUM PRODUCTS & PRICES, JUNE 18, 2020

1-. AVIATION KEROSENE COLONIAL GRADE 54 (JP54) & JET FUEL A-1

Quantity: Minimum: 500,000 BBL. Maximum: 10,000,000 BBL. x 12 Months

FOB Price: \$ 22 USD GROSS / \$ 18 USD NET per BBLS

COMMISSION: \$ 2 / \$ 0.50 – 1.50 USD per BBLS

2-. FUEL D6 VIRGIN OIL RUSSIAN ORIGIN

Quantity: Minimum: 1 million GAL. Maximum: 50 millions GAL per week x 12m

FOB Price: \$ 0,44 USD GROSS / \$ 0,40 USD NET per GAL

COMMISSION: \$ 0.02 / \$ 0.005 – \$ 0.015 USD per GAL

We may be able to dispatch up to 400,000 Gal. per month. All depend on the logistics and FOB location. Seller will confirm on the SPA.

3-. DIESEL D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT. x 12 Months

FOB Price: \$ 150 USD GROSS / \$ 140 NET per MT

COMMISSION: \$ 5 / \$ 1 – 4 USD per MT

**FOB HOUSTON, ROTTERDAM/ ALL RUSSIAN PORTS.
TERMS AND PROCEDURES
ABSOLUTELY NON-NEGOTIABLE**

- 1.-** Buyer sends ICPO/CP to Seller on receipt of Seller's FCO.
- 2.-** Seller issues draft contract along with commercial invoice, Buyer Signs and returns to Seller for final endorsement.
- 3.-** Seller issue: Partial Pop Document:
 - (a) Product Passport (analysis)
 - (b) Statement of Product Availability
 - (c) Commitment letter to supply
 - (d) Authority to sell (ATS)
 - (e) REFINERY REGISTRATION CERTIFICATE
 - (f) TAX CERTIFICATE
- 4.-** Buyer provides for seller, Buyer's Tank Storage Agreement (TSA) from a reputable Tank Farm for Seller approval, upon the approval of Buyer TSA, buyer provide to the Seller their Tank Storage Receipt (TSR).
- 5.-** Seller issues the following FULL POP to buyer upon successful verification of the TSR by the Seller.
 - (a) DIP TEST AUTHORIZATION (DTA)
 - (b) Notice of Readiness (NOR)
 - (c) Delivery Schedule
 - (d) Pre-Injection Report
- 6.-** Upon Confirmation of act of transfer in buyers' name, Seller issues to the Buyer, Title of ownership certificate to be followed by all export documentation, Buyer Conduct DIP TEST.
- 7.-** Upon receipt of the DTA Buyer conducts dip test, after successful dip test, buyer Lift the product and pay at sight via MT103.
- 8.-** Lifting commence and buyers release payment instruments as agreed by both parties.
- 9.-** Seller pays commission to all involved mandates and intermediaries within 48 hours of receipt of payment for any lift by T/T wire transfer as mutually agreed in the NCNDA/IMFPA.

NOTICE: Upon presentation of the Ejection Schedule, there's a possibility that the Ministry of Energy, request the following documents that must be submitted and that are very important for the completion of the transaction and presentation of the DTA, such documents are the following:

- 1-. PTAP: Port Terminal Access Permit.
- 2-. PTCC: Port Terminal Clearance Code.

These documents, if requested by the Ministry of Energy, must be requested from your Tank Farm and must be submitted to access the Port.



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WARNING LETTER TO ALL PROFFESIONALS INVOLVE ON COMMODITIES TRANSACTIONS

This's a very important message to anyone involved in the commodities industry on the new measures with respect to Buyers and Sellers conducting transactions.

From now on, if an **LOI, ICPO, RWA** or **BCL** is issued and any of the documents isn't real, true and/or actually verifiably factual, the Seller will be able to inform the **ICC, FBI** and **INTERPOL**.

It's important to transmit this to all clients that work with providers that're members of the **ICC, FBI** and other international organizations. From this point forward, the international codes will be strictly enforced to exclude all intruders that send or transmit false information.

Those who submit false **LOI, ICPO, RWA, BCL, FCO, NCND/IMFPA**, as well as **FALSE POOF OF PRODUCT (POP), FALSE PROOF OF FUNDS (POF) WILL BE CHARGE WITH A CRIME.**

This offence went into effect since November 15, 2008 after a meeting was held between the Federal Reserve, European Central Bank, Federal Bureau Investigation (FBI) and the Central Intelligence Agency (CIA).

The reason of this measurement is to protect the commodities industry which is a fundamental part of the world's economy.

I have read and understood the severity of the warning above and do realize the serious impact that pertains to all oil and other commodities transactions.

**FEDERAL BUREAU OF INVESTIGATION
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