



# LIMITED LIABILITY COMPANY "KAPITALINVEST"



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## SOFT CORPORATE OFFER (SCO)

We, LIMITED LIABILITY COMPANY "KAPITALINVEST", on behalf of our end seller, do hereby confirm with full legal and corporate responsibility and under the penalty of perjury and regulations of the International Chamber of Commerce (ICC) that we are willing and ready to deliver the below listed commodities for immediate Spot and Contract sales.

<b>Product 1</b>	<b>Jet Fuel JETA1, Jet Fuel TS-1,JP54</b>
Origin	Russian Federation
Specification	International export Standard
Trial Shipment	1,000,000 bbls (+ / - 5%)
Monthly Quantity	2,000,000 bbls
Total Quantity	8,000,000 bbls
Price	\$34 USD gross/\$32 USD net per bbl
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam port/Houston port and Russian port
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 2</b>	<b>Diesel D2 Gas Oil GOST 305-82</b>
Origin	Russian Federation
Specification	International export Standard
Trial Shipment	50,000 MT (+/- 5%)
Monthly Quantity	100,000MT
Total Quantity	1,000,000 MT
Price	\$210 USD gross/\$200 USD net per mt
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam Port/Houston port and Russian port
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 3</b>	<b>D6 VIRGIN FUEL OIL</b>
Origin	Russian Federation
Specification	International export Standard
Trial Shipment	100,000 gallons (+/- 5%)
Monthly Quantity	250,000 gallons
Total Quantity	1,000,000,000 gallons
Price	\$ 0.80/\$0.76 per gallon
Payment	MT103
Packing	By Bulk
Inspection	SGS, or Similar By Seller
Delivery	FOB
Loading port	Rotterdam Port /Houston port and Russian port
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 4</b>	<b>Mazut M100 GOST 10585-75/99</b>
Origin	Russian Federation
Specification	International export Standard
Trial Shipment	50,000 MT (+/- 5%)
Monthly Quantity	200,000MT
Total Quantity	1,000,000 MT
Price	\$110 USD gross/100 USD net per mt
Payment	MT103
Packing	By Bulk

Delivery	FOB
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 10</b>	<b>Light Cycle Oil (LCO)</b>
Origin	Russian Federation
Specification	International export Standard
Trial Shipment	50,000 MT (+/- 5%)
Monthly Quantity	100,000 MT
Total Quantity	1,000,000 MT
Price	\$290 USD gross/ \$280 USD net per mt
Payment	MT103
Packing	By Bulk
Inspection	SGS, CIQ or Equivalent
Loading Port	Rotterdam Port/Houston port and Russian port
Delivery	FOB
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

### NON-NEGOTIABLE TRANSACTION PROCEDURES: FOB

1. Buyer issues an official ICPO and Company certificate of Registration.
2. Seller issues commercial invoice (CI) for the available quantity in the storage tank to include the Product Certificate along with Commitment to Supply, product availability and Certificate of Origin of the Product. Buyer signs and return back commercial invoice along with Tank storage Agreement (TSA) as proof of tank storage availability.
3. Seller verifies Buyer submitted TSA and issue letter of injection scheduled programming to the buyer verified Tank Storage through the buyer for visitation of seller's represented for programming of injection and Buyer Tank Farm confirms the seller's letter by issuing a letter of confirmation to seller.
4. Upon successful programming of injection by the seller's representatives and Buyer's Tank Farm Company, Seller issues the following POP documents to the buyer:
  - A. Seven days unconditional Dip Test Authorization (DTA)

**B. 48 Hours Fresh SGS Report issued in Rotterdam**

**C. Loading port Injection report**

**D. Product Passport**

**E. Valid Tank Storage Receipt (TSR)**

**F. Authorization to Sell and Collect (ATSC)**

**G. Bill of Lading**

**5. Upon successful verification of the POP documents, buyer order SGS team to conduct Dip Test of the product in Seller's Tanks at Buyer expense.**

**6. Following the completion of the Dip Test with result consistent to the specifications on the CI, Buyer provides ATI and Seller injects fuel into Buyer's leased Storage Tanks. Seller submit the full injection report to the Buyer.**

**7. Buyer makes 100% payment by MT 103 TT wire transfer for the total product and seller pays commission to both seller/buyer sides intermediaries involved in the transaction within 24 hours after confirmation of the Buyer's payment.**

**8. Seller issues draft SPA to Buyer to review for R&E Monthly deliveries**

General Director  
LLC "KAPITALINVEST"  
**ALEXEY KUZHELEV**

