



ПБП ОЙЛ
НЕФТЯНАЯ КОМПАНИЯ

ООО "НЕФТЯНАЯ КОМПАНИЯ "ПБП-ОЙЛ"

"PBP-OIL" OIL COMPANY LIMITED LIABILITY COMPANY

Legal Address: 350002, Krasnodar Kray, Krasnodar City, Street Severnaya, Building 357

ИНН

2310193211

ОГРН

1162375025196

+7 (495) 297-87-36

Website: www.pbp-oil.ru

+7 (926) 801-18-13

Skype: live:.cid.e5f097869aeaedcb

info@pbp-oil.ru

sales@pbp-oil.ru

To: Buyer Company / Buyer Mandate

Via: ALEXEY VLADIMIR

alexey.vladimir.1585@mail.ru / Skype : alexey.vladimir.1585

➤ COMPANY SOFT COOPERATE OFFER

"PBP-OIL" Oil Company LLC is one of the leading reliable Russian oil and gas producing, supplying and exporting company with outstanding performance in the Russian petroleum industry and one of the top traders and exporters of petroleum products. "PBP-OIL" Oil Company LLC key activities include oil and gas prospecting and exploration of hydrocarbon deposits, oil, gas and gas-condensate production, upstream offshore projects, processing, as well as oil, gas, and petroleum products supplying, transporting, distributing and marketing in Russia and globally.

With full power and authority under penalty of perjury, "PBP-OIL" Oil Company LLC hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and capability to execute straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this Soft Corporate Offer.

➤ COMMODITY LIST & PRICE

JET FUEL (JET FUEL A1 / TS-1)
QUANTITY : Min 500,000 BBL - Max 5,000,000 BBL x 12 MONTHS
PRICE : \$40 GROSS - \$38 NET PER BBL
CONTRACT BASIS : FOB
LOADING PORT : ROTTERDAM / HOUSTON / RUSSIA PORTS

AVIATION KEROSENE JP54 COLONIAL GRADE
QUANTITY : Min 500,000 BBL - Max 5,000,000 BBL x 12 MONTHS
PRICE : \$40 GROSS - \$38 NET PER BBL
CONTRACT BASIS : FOB
LOADING PORT : ROTTERDAM / HOUSTON / RUSSIA PORTS

VIRGIN FUEL OIL D6
QUANTITY : Min 5,000,000 GAL - Max 100,000,000 GAL x 12 MONTHS
PRICE : \$0.68 GROSS - \$0.66 NET PER GAL
CONTRACT BASIS : FOB
LOADING PORT : ROTTERDAM / HOUSTON / RUSSIA PORTS

DIESEL D2 GAS OIL GOST 305-82
QUANTITY : Min 10,000 MT - Max 100,000 MT x 12 MONTHS
PRICE : \$270 GROSS - \$260 NET PER MT
CONTRACT BASIS : FOB
LOADING PORT : ROTTERDAM / HOUSTON / RUSSIA PORTS



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➤ COMPANY PROCEDURE OF TRANSACTION – OPTION B

1. Buyer issues ICPO, Company registration certificate and Buyer's passport copy.
2. Seller acknowledges Buyer's ICPO and issues Commercial Invoice (CI) and ICC Warning Letter. Buyer signs and return Commercial Invoice (CI) and ICC Warning Letter along with Tank Storage Agreement (TSA) for Seller verification purposes.
3. Seller provide Buyer with the below listed PPOP:
 - A. Product Passport Analysis Report
 - B. Commitment Letter to Supply
 - C. Statement of Product Availability
 - D. Authorization to Verify (ATV) Seller's Tank Storage
 - E. Tank to Tank Injection Agreement (TTIA) to be signed by Buyer's Tank Farm Company within 48 hours.
4. Seller provides buyer with Q&Q report, Injection Report, Commitment/Assurance letter to inject product, Certificate of Origin and NCNDA-IMFPA agreement.
5. Buyer within 24 hours after successful dip test in Seller tanks provide Tank Storage Receipt (TSR). Seller proceed for Tank to Tank injection and provide Buyer with the Injection Report of the product into buyer tanks.
6. Buyer makes payment for total cost of product injected into Buyer tanks via MT103, Seller transfers title ownership to Buyer with all exportation documents required of Buyer for the transaction.
7. Upon conclusion of first lift transaction, Seller pays commission to all involved Mandate intermediaries via Wire Funds Transfer MT103/TT immediately upon receipt of Buyer's Payment as per agreed and signed NCNDA+IMFPA, and follows to every Buyer's Lift in the future based in Commercial Invoice (CI) and SPA/Contract Signed by the Seller and Buyer.

On Behalf Of Management, Board and Directors of "PBP-OIL" Oil Company LLC.

SIGNATURE AND STAMP

SELLER SIGNATURE

CHUKOV VLADIMIR STANISLAVOVICH

(DIRECTOR GENERAL)

