



Адрес: 127055, город Москва, улица
Бутырский Вал, дом 68/70 строение 4
ОГРН: 5147746332817
ИНН: 7707848687 / КПП: 770701001
почта: Petrokaspiygrupp@mail.ru
Тел .: +76647546654, +75675879895

Offer To: Buyers

SOFT CORPORATE OFFER

We the undersigned LLC "PETROKASPIYGRUPP" hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein.

The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation terms and conditions.

ORIGIN: RUSSIA ORIGIN

CONTRACT DURATION: 12 MONTHS & MORE

INCOTERMS: CIF/FOB

LOADING PORT: NOVOROSSIYSK / VLADIVOSTOK / PRIMORSK / UST-LUGA / NAKHODKA.

PAYMENT GUARRANTEE: SBLC / BG / MT103

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

Commodity For Supply

RUSSIA D2 - DIESEL GAS

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$280 USD NET / \$290 USD GROSS

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE



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PETROLEUM COKE (PET COKE)

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$ 120 GROSS / \$110 NET

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE

STANDARD TERMS AND WORKING PROCEDURE (CIF DELIVERY)

1. Buyer issues ICPO and Company Registration Certificate
2. Seller issues Draft Contract (SPA), Buyer signs and return SPA to Seller
3. Both parties lodge the signed contract with their respective banks
4. Buyer issues "Pre-Advise MT199" from Buyer's Bank to Seller's Fiduciary Account (Bank) notifying the availability of funds and readiness to issue the instrument (SBLC MT760).
5. Seller releases Partial POP Documents
 - a. Commitment to Supply
 - b. Commercial Invoice
 - c. Statement of Product Availability
 - d. Certificate of Origin
 - e. Product Passport
6. Upon Buyer's confirmation of the Partial POP Documents, Buyer issues SBLC MT760 or BG.
7. Within 3 banking days of seller's fiduciary bank receiving buyer's bank instrument, seller's fiduciary bank issues 2%PB to Buyer's bank which is detailed and mutually agreed in the signed contract



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8. Upon seller's fiduciary bank's successful receipt of bank instrument and buyer receipt of 2% PB from seller's fiduciary bank, seller commence loading of the product within 7 days and sends the legalized contract and full POP/Shipping documents in buyer's company name to buyer via bank to bank and copies via e-mail to buyer; buyer shall notify the seller by official written notice of his bank receiving seller's POP documents.
9. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out SGS/CIQ or Equivalent Inspection to ascertain quality and quantity of the product.
10. After successful SGS/CIQ Inspection by buyer, product is discharged into buyer's storage facility. Buyer's bank release payment via MT103/TT in USD or equivalent in RMB/CYN and title of product ownership transferred to buyer.
11. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours
12. Subsequently monthly shipment continues as per signed SPA and product payment will be made against successful SGS/CIQ or equivalent inspection via TT/MT103 by buyer at destination port.

CIF TRANSACTING PROCEDURE 2

1. Issuing of ICPO
2. Seller send trial SPA draft to buyer, to be review and sign follow by Seller issue COMERCIAL INVOICE for first trial shipment along for buyer to be review and sign (All parties sign NCNDA).
3. Upon buyer endorsement of the COMMERCIAL INVOICE seller shall issue PPOP document list below :
 - a. Shipping Agreement (CPA)
 - b. Statement of Availability of the product.
 - c. Refinery Commitment to Produce and supply the product request.
 - d. PRODUCT QUALITY PASPORT.
4. Seller and Buyer procced to endorse the Charter Party Agreement (CPA) document with Shipping company and both bear charges of shipment.



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5. Seller issue the following Proof of Product document along with assurance delivery letter:
 - a. Copy of approval to export.
 - b. Attestation of Allocation
 - c. Allocation Transaction Passport Code Certificate.
 - d. Bill of Lading and Vessel's 88.
 - e. DTA and ATC – Product Quality Passport.
6. Buyer respond by issuing Stand By Letter of Credit (MT 760) SBLC or DLC MT700 for the total product funds
7. Seller proceed to ship the product to buyers destination and upon arrival of the cargo at discharge port, payment will be made for the product to seller's via T/T wire transfer after CIQ/SGS inspection at discharge port.
8. Upon the first shipment delivery and receipt of payment, buyer's bank will issue an RDLC which will be revolving for 11 months to sellers bank, and payment's will be made at sigh against CIQ

