

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ДАРНЕФТЬ"



Адрес: 453203, республика Башкортостан, Ишимбайский район, город Ишимбай, улица Блохина, дом 34
Tel: +7 495-295- 0772, +7 926-002-4736

ИИН: 0261027776
КПП: 026101001
Почта: sales@darneft.ru

Производство и маркетинг широкого спектра промышленной продукции: почта; office@darneft.ru

Ref: DARNEFT/FCO/
Attn: Buyer/buyers



FULL CORPORATE OFFER

We, Darneft oil refinery with full corporate and legal responsibility under penalty of perjury hereby issue this Full Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

RUSSIAN D2 DIESEL GAS OIL-02-62 GOST 305-82

Minimum Quantity: 10,000Metric Tons per Month

Maximum Quantity: 50,000MetricTons per Month

Price: Gross \$240 USD/\$220USDNET on CIF/ASWP

Price: Gross \$220.00 USD/200USD NE Ton FOB/ Rotterdam/ Novorossiysk / Vladivostok.

MAZUT M100 GOST 10585-75&10585-99

Minimum Quantity:20,000Metric Tons per Month

Maximum Quantity:50,000MetricTons per Month

Price: Gross \$200.00USD/\$180.00USDNET on CIF/ASWP

Price: Gross \$180USD/\$160USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok.

VIRGIND6OIL

Minimum Quantity:5,000,000Gallons per month

Maximum Quantity:10,000,000Gallons per month

Price: Gross \$46USD/\$44USDNETon CIF/ASWP

Price: Gross \$44USD/\$42USD NE Ton FOB/ Rotterdam/ Novorossiysk / Vladivostok.

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JET FUEL A1

Minimum Quantity: 2,000,000Barrels per Month

Maximum Quantity: 5,000,000Barrels per Month

Price: Gross \$ 38.00 USD/\$36.00USDNETon CIF/ASWP

Price: Gross \$36.00 USD/\$34.00USDNET on FOB/ Rotterdam/ Novorossiysk/ Vladivostok.

AVIATION KEROSENE COLONIAL GRADE54 JET FUEL

Minimum Quantity: 2,000,000Barrels per Month

Maximum Quantity: 5,000, 000Barrels per Month

Price: Gross \$48.00 USD/\$46.00USDNETon CIF/ASWP

Price: Gross \$46.00 USD/44.00USD NE Ton FOB/ Rotterdam/ Novorossiysk / Vladivostok.

RUSSIAN EXPORT BLEND CRUDEGOST 51858-2002[R.E.B.C.O]

Minimum Quantity: 50,000Barrels per Month

Maximum Quantity: 100,000Barrels per Month

Price: Gross \$38.00USD/ \$36.00USD NET on CIF/ASWP

Price: Gross \$36.00USD/ \$ 34.00 USD NET on FOB/ Rotterdam/ Novorossiysk / Vladivostok.

RUSSIA ORIGIN PETROLEUM COKE

Minimum Quantity:50,000 MT per Month

Maximum Quantity: 100,000MTper Month

CIF and FOB Price: Gross \$60.00/USD\$50.00Net.

Commission: Seller, side \$5Buyer side \$5each. on FOB/Rotterdam/Novorossiysk/Vladivostok.

Russia ESPO

Minimum Quantity: 2,000,000barrels per Month

Maximum Quantity:5,000, 000barrels per Month

Price: Gross \$26 USD/\$24 USD NET on CIF/ASWP

DIESEL GAS OILULTRA-LOW SULPHUR DIESEL50ppm.

Minimum Quantity: 5,000MetricTons per month

Maximum Quantity: 10,000 Metric Tons per month

Price: Gross \$220.00USD/\$210.00USDNET on CIF/ASWP

Price: Gross \$210.00 USD/\$200.00 USDNET on FOB/ Rotterdam/ Novorossiysk / Vladivostok.

RUSSIA LIQUIDIFIED NATURAL GAS(LNG)

Minimum Quantity: 50,000Metric Tons per Month

Maximum Quantity: 100,000MetricTons per Month

Price: Gross \$220.00USD/\$210.00USDNETon CIF/ASWP

Price: Gross \$210.00USD/ \$200.00USDNETon FOB/ Rotterdam/ Novorossiysk/Vladivostok

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CIF SALES TERM AND PROCEDURE.

- 1. Buyer issues ICPO along the following documents Buyer Company certificate of registration or Company's Profile.**
- 2. Seller issues to buyer the Sales and Purchase Agreement Contract with Commercial Invoice, Buyer sign with initials and return to Seller.**
- 3. Seller send to Buyer the below Partial POP documents via Fax/Email**
 - **Authority/ Authorization to Sell (ATS)**
 - **Certificate of Conformity**
 - **Letter of Commitment to supply**
 - **Product Quality Passport (Dip Test result of product)**
 - **Tank Storage Agreement • Tank Storage Receipt**
- 4. Within 3 (three) days Upon receipt and confirmation of the PPOP Documents, Buyer deposit financial commitment via T/T Wire Transfer amount of 250,000 which serves as security guarantee that buyer will not default from the transaction.**
- Buyer issues a Standby Letter of Credit (SBLC MT760) ONE MONTH VALUE as per Seller's approved verbiage, if Buyer fails to issue the SBLC MT760 within the stipulated validity days (Seven to Ten Working Days); Buyer shall be responsible for the default penalty by making payment for the Tank Storage (TSR) Extension.**
- 5. NCNDA/IMFPA to be sign by all parties to secure payment Commissions.**
- 6. Seller sign Chartered Party Agreement (CPA) with Shipping Company and conclude booking of vessel, shipping schedule preparation with port authority.**
- 7. After confirmation of the buyer's financial commitment or SBLC MT760, Seller will issue to Buyer's bank within 4 Days the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank to bank.**
 - **Copy of Approval to Export,**
 - **Copy of License/Permit to Export**
 - **Copy of Statement of Availability of Product.**
 - **Copy of the Refinery Commitment to Produce the Product.**
 - **Copy of Vessel Questionnaire 88.**
 - **Refinery Certificate of Product Ownership.**
 - **Copy of Fresh SGS.**
 - **Copy of Bill of Lading.**
 - **Copy of the Port Storage Agreement.**

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•Copy of the Charter Party Agreement to Transport the Product to Discharge Port.

8. Buyer/Buyer's Bank officer verifies the swift of full POP & 2%PB. 9. Delivery commence as per schedule

10. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of SGS inspection buyer makes 100% payment via MT103- T/T wire transfer within 72 hours from issuance of CIQ/SG certificate at discharge port.

11. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours

BUYER'S BANK: Seller can work with a list of Correspondent banks. It is proposed the Buyer and the Seller to discuss which of the BUYER'S BANK: Seller can work with a list of Correspondent banks. It is proposed the Buyer and the Seller to discuss which of the Banks for the Buyer is to be used, hence then the Seller can select the Correspondent Banker/ Ban POP: Provided Bank to Bank or by mail as per documents list in contract.

Signature:



Represented By:

Gorishny Alexey Anatolievich

Title: General Manager



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