



**FULL COOPERATE OFFER (FCO)**

*We the esteemed Management of AO JSC "NEW PECHORSK ENERGY COMPANY" from Russia federation with the given address and in accordance with given terms and conditions of Russian Ministry of Energy and Port Authorities under oath of perjury do hereby without any regrets issue this given Full Cooperate Offer (FCO) with the listed prices and working procedures listed below:*



**COMMODITY: GASOLINE OCTANE 95**

**TRIAL: 100,000 MT**

**CONTRACT: 100,000 MT MONTHLY DELIVERY FOR 11 MONTHS (TOTAL=12 MONTHS)**

**DELIVERY PORT: FOB ROTTERDAM**

**FOB PRICE: \$170 gross / \$160 net per MT**

**PAYMENT TERMS: 2days TSR fees via TT WIRING/MT103**

**INSPECTION: SGS**

**SPECIFICATIONS: To be given in Commercial Invoice (CI)**

**COMISSION: \$5 Seller Side / \$5 Buyer side per Metric Ton**

**FOB ROTTERDAM/HOUSTON PROCEDURES**

- 1. Buyer reviews Seller's SCO and issues his ICPO along with his company profile.**
- 2. Seller issues the Commercial Invoice (CI) to the buyer for the available quantity in tank storage. Buyer signs and returns back to seller within 4 working days.**





**3. Seller sends DTA. Buyer contact Seller's Tank farm for DTA endorsement and extend the seller tank to get 2days TSR**

**4. Upon receipt of the signed DTA and 2days TSR issued by Sellers tank farm from the Buyer, the Seller issues the following POP documents:**

**A) Product Passport.**

**B) Fresh SGS report (Not less than 48 hours).**

**C) Export License.**

**D) Endorsed NCNDA**

**E) Refinery Commitment to supply.**

**F) Statement of available of the availability of the product.**

**G) SPA**

**H) Readiness to Inject**

**I) Certificate of Origin,**

**J) Injection Report**

**5) Upon buyer receiving of the POP, Buyer and his team conducts Dip test on the product in the Seller's tank at seller's expense.**

**6) Upon successful Dip test and after Seller complete injecting product at Buyer's Tank or Buyer's vessel/ ship, buyer makes 100% payment for the first trial lift via TT wiring after Seller transfer ownership of the product to the buyer.**



НОВАЯ ПЕЧОРСКАЯ  
ЭНЕРГЕТИЧЕСКАЯ  
КОМПАНИЯ

NEW PECHORSK  
ENERGY COMPANY



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With Kind Regards...



MR. VALERIY IVAN KUMINOV  
GENERAL DIRECTOR  
JSC "NEW PECHORSK ENERGY COMPANY"  
RUSSIA FEDERATION....

**END OF DOCUMENTS**

JOINT STOCK COMPANY «NEW PECHORSK ENERGY COMPANY»

OGRN: 1167746886900 INN / KPP: 7728348981 / 773001001

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