



OOO "AMADEUS TRADING"

Address: 101000, Moscow, blvd Chistoprudny, d 14, str 3, office 18.

Email: sales_amadeus.trading@mail.ru

Tel:

Fax: 495-628-85-42

INN: 7701665951

OGRN : 067746732460

SOFT CORPORATE OFFER

ATTENTION TO END BUYER

Via: **OOO "AMADEUS TRADING"** (Seller's Mandate).

Represented by: Mr. Vasiliy Antonovich Zhirkov.

We OOO **"AMADEUS TRADING"** on behalf of our seller company hereby issue this Soft Offer with full corporate responsibility, we confirm and certify that our seller have the intention and capability to supply the commodity According to the terms and conditions to deliver the below products which is available.

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JP54 (AVIATION KEROSENE COLONIAL GRADE 54)

Quantity: 500,000-5,000,000 Barrels

FOB Price: Gross \$58 USD per Barrels / Net \$56 per Barrels

JET FUEL JETA1 (AVIATION TURBINE GRADE A1)

MINIMUM QUANTITY: 500,000 BBLs

SPOT SHIPMENT QUANTITY: 1,000,000, 000 BBLs –TO- 2,000,000 BBLs

FOB Price: Gross \$60 USD per Barrels / Net \$58 per Barrels

RUSSIAN (DIESEL) – GAS EN590 10PPM

Maximum Quantity: 500,000 Metric Tons per Month

Minimum Quantity: 50,000 Metric Tons per Month

CIF Price: Gross \$ 390.00 USD/\$380.00 USD NET

STANDARD SELLER'S ACCEPTED TERMS AND PROCEDURE FOB HOUSTON PORT.

- 1) Buyers issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative. Buyer will also provide TSA to seller
- 2) Seller issues CI.
- 3) Buyer sign CI and Return CI to seller with ATV from buyer's tank for seller representative, SGS Team, and buyer representative to meet at seller tank storage for tank and pipeline verification.
- 4) Upon successful verification, seller issues the hard copy POP documents to buyer representatives in person (face to Face)
 - Quantity and Quality Certificate (SGS) 48hrs fresh
 - Tank Storage Receipt (TSR).
 - Product Passport (Dip Test Result).
 - Statement of Product Availability.
 - Refinery Commitment to Supply.
 - Authorization to Sell/ Collect (ATSC).
 - Authorization Letter to Verify the Product with the Tank Farm.
 - Company Registration Certificate.
- 5) Upon successful verification of documents and SGS report by buyer's team buyer commence dip test in sellers' tank if need be for more confirmation, upon confirmation of product Q&Q, begins into buyers' tank storage all parties sign NCNDA/IMFPA.
- 6) Buyer makes payment by MT103 or TT wire transfer for the total product available.



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7) Seller change title of ownership to buyer's name and pay all intermediaries according to the signed NCNDA/IMFPA for monthly deliveries and buyer lifts the product

COMMERCIAL TRADING PROCEDURE FOB ROTTERDAM/HOUSTON

- 1) The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller
- 2) The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Reservoir to the Buyer, Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Verification and Approval to enable injection programming.
- 3) The Seller issues the Partial POP documents as below and sends to the Buyer.
 - (i). Commitment to Supply
 - (ii). Certificate of Origin
 - (iii). Authorization to Verify (ATV)
 - (iv). Unconditional DTA
 - (v). Fresh SGS (not older than 48 hours)
 - (vi). Tank Storage Receipt (TSR)
 - (vii). ATS – Authorization to Sell
 - (ix). Injection Report.
- 4) The Buyer conducts inspection by SGS on buyer's expense.
- 5) Seller issue the NCNDA/IMPFA to all intermediaries involved in the transaction and for endorsement.
- 6) Upon successful dip test of the product, Seller commence injection to Buyer's tank or vessel, Buyer makes payment of the product via MT 103 and Seller transfer Title Ownership to buyer.

PROCEDURES: DIP & PAY SPOT FOB

1. Buyer issues ICPO as per Seller procedure, terms and condition along with Tank Storage Agreement (TSA)
2. Seller issues Commercial Invoice (CI), for the available quantity in the storage tank in Rotterdam along with ICC warning letter.
3. Buyer sign the Commercial Invoice alongside their tank farm with NCNDA/IMFPA signed by all Buyer groups with commission structures.
4. Seller issues Buyer proof of product:

INJECTION REPORT/ ROTTERDAM THE NETHERLANDS
3-DAYS DIP TEST AUTHORISATION LETTER (DTA) – UNCONDITIONAL
AUTHORISATION TO SELL AND COLLECT (ATSC)
FRESH SGS REPORT/ ROTTERDAM THE NETHERLANDS
AUTHORISATION TO VERIFY (ATV)
CERTIFICATE OF ORIGIN
TANK STORAGE RECEIPT

5. Buyer upon confirming the availability of the product in Seller tank in Rotterdam, order SGS to conduct dip test in the Seller storage tank on Buyer expenses.
6. Upon successful dip test, Buyer provides Tank Storage Receipt (TSR) or vessel details.
7. Seller commence injection immediately into the Buyer storage tank/ vessel on Seller expense and then issue Buyer Title of Ownership Certificate to be followed by all export documentation.



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FOB PROCEDURE (TANK TO VESSEL)

1. Buyer's issue and send an irrevocable corporate purchase order (IC PO) with seller's transaction procedure.
2. Seller issues CI. & ICC WARNING LETTER.
3. Buyer sign CI & ICC WARNING LETTER and Return to seller along with CPA from SHIPPING COMPANY. CPA to be provided Should include both Seller / Buyer name.
4. Seller issues to Buyer product passport, Refinery Commitment and assurance letter to supply product, and the Logistic payment invoice for Buyer to pay for the injection fee from the Seller's tank into Buyer's vessel.
5. Upon the confirmation of the injection fee by the Logistics company, the Seller issues Product Injection Schedule to commence injection.
6. Seller provide buyer with the below listed PPOP and ATV after injection is completed.
 - SGS Q&Q Report (conducted in buyer vessel not older than 24 hours)
 - Injection report (injection report of product into buyer vessel)
 - Authorization to sell (ATS)
 - ATB Authority to board for buyer to reconfirm product in vessel (optional).
6. NCNDA/IMFPA will be signed by all intermediaries involved in the transaction.
7. Buyer confirms seller SGS report or buyer orders SGS to conduct Q&Q in vessel.
8. Buyer receives satisfactory report from SGS, and buyer makes payment for total cost of product injected into buyer vessel via MT103.
9. Seller transfer Title Ownership to buyer and seller pays seller side intermediaries involved in the transaction and buyer pays buyer side.
10. Seller and Buyer signs contract for the agreed contract duration.
11. All intermediaries are paid and the contract continues with roll and extension for 12 months

COST, INSURANCE AND FREIGHT (CIF) PROCEDURE.

1. Buyer issues an official ICPO with company registration license
2. Seller issues FCO, buyer signs and return with a letter of acceptance stating to adhere to seller's transaction terms and procedure.
3. Seller issues draft contract (SPA) to buyer open for amendment; buyer review and sign mutually accepted contract and return to the seller in word format and PDF within 5 working days.
4. Seller reviews the signed contract and converts to PDF and sends copy to buyer with guarantee letter to supply.
5. Seller submits signed contract to the government ministry for registration, legalization and notarization at seller's expense
6. Seller sends to buyer the below listed soft performance guarantee POP documents:



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- a) Commitment letter to supply product
- b) Availability letter of product
- c) Certificate of origin
- d) Product passport
- e) Company registration license

7. Buyer's bank issues bank instrument via SBLC MT760 or DLC MT700 for the value of first shipment to seller's nominated fiduciary bank coordinate in a format acceptable to seller/seller's bank within 7 banking days of buyer receiving final approved contract in PDF format with soft performance guarantee POP documents to enable seller commence trans-loading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within five (5) working days. Please note: if buyer fails to issue the bank instrument within 7 banking days, in alternative buyer pays via MT103/TT USD 450,000.00 or equivalent in EURO/RMB as provisional guarantee performance within 72 hours and the amount will be deducted from the product face value when final payment is to be made.

8. Within 5 banking days of seller's fiduciary bank receiving buyer's bank instrument, seller's fiduciary bank issues 2%PB to buyer's bank account which is detailed and mutually agreed in the signed contract (Please note: 2% PB will not be issued by seller for alternative provisional guarantee performance payment of USD 450, 000.00)

9. Upon seller's fiduciary bank's successful receipt of bank instrument and buyer receipt of 2% PB from seller's fiduciary bank or in the alternative, on receipt of MT103/TT payment of USD 450,000.00 by seller's nominated bank, seller commence loading of the product within 7 days and issues full POP/Shipping documents with legalized SPA to buyer's company via bank to bank and copies via e-mail; buyer shall notify the seller by official written notice of his bank receiving seller's POP documents.

10. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out SGS/CIQ or Equivalent Inspection to ascertain quality and quantity of the product.

11. Upon successful SGS/CIQ Inspection by buyer, product is discharged into buyer's storage facility. Buyer's bank release total product payment value or balance payment via MT03/TT in USD or equivalent and title of product ownership transferred to buyer

12. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours

13. Subsequently monthly shipment continues as per signed SPA and product payment will be made against successful SGS/CIQ or equivalent inspection via TT/MT103.

(TTO) PROCEDURE.

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return back to seller.
3. Upon Seller receipt of sign MOU-contract from the buyer, Seller legalizes the agreement with the ministry of energy, agriculture & trade Russian federation.
4. Seller sends to Buyer the following documents for Buyer's confirmation;

- A. Seller's Export License/Registration Certificate
- B. Bill of Lading- (in the name of original buyer as Consignee.)
- C. Vessel Tanker Details.
- D. Product Passport-Dip-Test Report.
- E. Proforma Invoice.
- F. Payment deposit Invoice for %3 value.



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G. Cargo Manifest.

H. Cargo Ullage Report.

I. Q88

5. Buyer confirms the goods documents and makes the 3% deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable seller change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The deposit Payment made shall be deducted from the total payment value of the takeover product.

6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

7. Upon the successful completion of Dip-test inspection, Buyer make the balance 97% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence transloading.

8. Trans-loading commence immediately.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

We abide by our tested, tried and working pattern. Any requests seeking to deviate from our pattern will not be processed.

Signed By:

Mr. Vasily Antonovich Zhirkov.
Managing Director
OOO "AMADEUS TRADING", RUSSIA.

