



# LLC MSK-NAFTA

Office Address: 140415, MOSCOW OBL, KOLOMNA G, KANTNY PR, 1  
PHONE No. +7(926)598-11-61.  
E-mail: msk\_nafta@mail.ru

To: Buyer/Buyer Mandate

## SOFT CORPORATE OFFER

The management of **MSK-NAFTA LLC** with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the requirements of SGS. "Only direct negotiations from buyers, representative shall be considered".

COMMODITIES / PRICES IN NWE PLATT MINUS	JET FUEL A1, TS1, JP54 - NWE Platts Minus - \$2 USD / BBL NET.
	EN590 - 10PPM, EN500 - NWE Platts Minus - \$6 USD / MT NET.
"	DIESEL D2 - NWE Platts Minus - \$6 USD / MT NET.
"	AUTOMOTIVE GAS OIL (AGO) - NWE Platts Minus - \$6 USD / MT NET.
"	GASOLINE OCTANES 87, 91, 93, 95 - NWE Platts Minus - \$6 USD / MT NET.
"	MAZUT-M100 GOST 10585/75 - NWE Platts Minus - \$6 USD / MT NET.
"	ESPO, REBCO - NWE Platts Minus - \$2 USD / BBL NET.
INCOTERMS	CIF. TERMS.
QUANTITY MINIMUM.	TO BE GIVEN PER PRODUCT - TRIAL SHIPMENT.
SPECIFICATIONS	TO BE GIVEN ON REQUEST.
CONTRACT PERIOD	SPOT LIFT / 1 Year (12 Months With Rolls & Extensions)
LOADING PORT	RUSSIAN PORT.
DISCHARGE PORT	ASWP AS REQUESTED BY THE BUYER.
SHIPMENT	Target 1st Shipment, Third/Fourth Quarter Of 2020.
PAYMENT TERMS	100% LC At Sight or Wire Transfer MT103, After Successful Dip Test.
COMMISSIONS	From Seller Side, the Agreed Commissions will be included within An Irrevocable Master Fee Protection Agreement ( <b>IMFPA</b> ) and Payment Order, to be Signed and Sealed by the End Seller's Attorney in accordance with the Issuance Of The Buyer's Final Commercial Invoice ( <b>CI</b> ) for the SPOT Lift and Final Revised Sales And Purchase Agreement ( <b>SPA</b> ).
QUALITY INSPECTION	RUSS Standard GOST R Quality And Quantity Analysis Report At Loading Port While The Inspection At Discharge Port Will Be Performed By Societe General De Surveillance ( <b>SGS</b> ) or CIQ.

GENERAL DIRECTOR: GURIEV NIKOLAY NIKOLAEVICH

SKYPE: LLC MSK-NAFTA

OGRN : 1135022002851

INN: 5022042927

OKPO : 50158663

KPP: 502201001



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## INSURANCE

110% Coverage To Be Paid By Seller Covering The Product Quantities From Loading Port To Buyer's Nominated Discharge Port.

## OFFICIAL CIF TRANSACTION PROCEDURES

1. Buyer sends Corporate Profile and Letter Of Intent with Buyer's Banking Coordinates included for soft prob/vetting.
2. Seller's Attorney sends Buyer, full vetting documents for Buyer to fill, sign and revert with issuing Bank RWA letter for endorsement.
3. On Seller's final vetting and approval, Seller invites the Buyer or Buyer's representatives to their Administrative Office for a Face-To-Face TTM.
4. Seller issues the Sales and Purchase Agreement (SPA) alongside with all POP documents at the Seller's Administrative Office (Face-To-Face TTM).
5. Product is shipped and delivered CIF to ASWP of Buyer's choice.
6. Buyer conducts SGS inspection at discharge port on Buyer's expense.
7. Buyer pays 100% of shipment value by MT103 against presentation of full shipping documents and confirmation of the Q & Q by SGS/CIQ at the discharge port.
8. Seller Attorney pays commission within 48 hours by SWIFT MT103 to all intermediaries involved in the transaction as signed in the NCNDA/IMFPA.
9. After a successful First Trial Shipment, Buyer issues an SBLC or RDLC for Monthly Shipment Value Minimum of 12 Months.

## OFFICIAL F.O.B. TRANSACTION PROCEDURES

(RUSSIAN PORTS ONLY)

10. Buyer sends Corporate Profile and Letter Of Intent with Buyer's Banking Coordinates included for soft prob/vetting.
11. Seller's Attorney sends Buyer, full vetting documents for Buyer to fill, sign and revert with issuing Bank RWA letter for endorsement.
12. On Seller's final vetting and approval, Seller invites the Buyer or Buyer's representatives to their Administrative Office for a Face-To-Face TTM.
13. Seller issues the Commercial Invoice along side with all POP documents at the Seller's Administrative Office (Face-To-Face TTM).
14. Buyer proceed to verify product, upon successful verification, Buyer conducts Dip Test in Seller's Tank/Storage, at Buyer's Expense.
15. Upon successful Dip Test Results, Buyer makes his Payment for the Full Value of the Product by MT103/ TT Wire Transfer to the Seller's Designated Banking Coordinates within Eight (08) Hours.
16. Upon Seller's Bank verification of Buyer's MT 103/TT Payment, Seller transfers Title to Buyer's Company Name.
17. Buyer submits TSR or Q88 to Seller. Seller transfers the Product into Buyer's Tanks or vessel.
18. Seller Attorney pays commission within 48 hours by SWIFT MT103 to all intermediaries involved in the transaction as signed in the NCNDA/IMFPA.
19. After a successful First Trial Shipment, Buyer issues an SBLC or RDLC for Monthly Shipment Value Minimum of 12 Months.

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- ❖ NOTE: Buyers Who Prefer FOB Rotterdam Port, Seller Can Supply The Products On CIF INCOTERMS To Rotterdam Port Within Couple Of Days After Exit Buyer Has Been Vetted. Refinery issues Fresh SGS Report And All POP Documents At Loading Port.
- ❖ Face-To-Face (TTM) For Buyer Or Representatives Or Authorized Person(s) Is Mandatory At The Refinery Administrative Office, No Issuing Of POP Documents Via Internet/Mail.
- ❖ The Discount Platt Prices Are Variable, Depending On The Quantity Demand, Contract Duration And The Discharge Port Location.
- ❖ NO UP-FRONT PAYMENT, 100% TRANSPARENCY, END TO END BUYER AND SELLER BANK TO BANK

**CONFIDENTIAL DISCLAIMER:** (Applies to all MSK-NAFTA LLC communications without exception) Sender is a Consultant and Private Advisor and makes no warranties or representations as to the Buyer, Seller or Transaction. All due diligence is the responsibility of the Buyer and Seller. This communication is not to be considered a solicitation for any purpose in any form or content, nor is it an offer to sell and/or buy securities. This communication contains privileged and confidential information covered by the US Electronic Communications Privacy Act, 18 U.S.C. §§ 2510-2521, intended solely for the use of the addressee(s). The text and amendments, where applicable, are also protected from disclosure by and under the US Gramm-Leach-Bliley Act. Upon receipt of this you hereby agree and accept this to be unsolicited, privileged, proprietary and confidential for your interest only and to be kept private. If this was addressed to you in error, please, immediately alert the sender by reply e-mail and delete its entirety, as any use, distribution, copying, or storage of this communication is strictly prohibited and prosecutable.



Mr. GURIEV N. N.  
General Director

**\*\*\*\*\*End of LLC MSK-NAFTA Price & Procedures Document\*\*\*\*\***