



# INVESTENERGOSTROY

## LLC "INVESTENERGOSTROY"

LIMITED LIABILITY COMPANY "INVESTENERGOSTROY"  
Address: 625000, TYUMENSKAYA REGION, CITY OF TYUMEN, STREET  
DZERZHINSKOGO, BUILDING 15, OFFICE 801, RUSSIA  
OGRN: 11187232025254 / INN: 7203460260 / KPP: 720301001  
Email: [llc.energostroy@bk.ru](mailto:llc.energostroy@bk.ru), Phone: +7926 807 6139

## **SOFT CORPORATE OFFER**

We, LLC INVESTENERGOSTROY Authorized official mandate of a reliable Russian Refinery: hereby issue this SCO with full corporate responsibility; we confirm and certify that we have the intention and capacity to supply this commodity according to the terms and conditions.

### **RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 42.00BBL NET/ USD \$38.00 NET on CIF

FOB Price: Gross USD \$ 38.00BBL NET / USD \$34.00 NET on FOB

### **RUSSIA ORIGIN JET A1 FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 42.00BBL NET/ USD \$38.00 NET on CIF

FOB Price: Gross USD \$ 38.00BBL NET / USD \$34.00 NET on FOB

### **VIRGIN FUEL OIL D6**

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.59 / USD \$ 0.57 NET on CIF

FOB Price: Gross USD \$ 0.57 / USD \$0.55 NET on FOB

### **DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL (EN590)**

Minimum Quantity: 20,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF price: GROSS USD \$245.00 MT NET: USD \$ 235.00 MT

FOB Price: GROSS USD \$ 235.00 MT NET: USD \$ 225.00 MT

### **LIGHT CYCLE OIL(LCO)**

Minimum Quantity: 50,000 MT per Month

Maximum Quantity: 400,000 MT per Month

CIF Price: USD \$ 200.00MT/USD \$ 190.00 NET on CIF

### **RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 230.00MT NET / USD \$ 220.00MT on CIF



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FOB Price: Gross USD \$ 220.00MT NET / USD \$ 210.00MT on FOB

### **FOB- SALES AND PURCHASE PROCEDURE**

1. Buyers send I.C.P.O along with Company Profile to Seller on receipt of Seller's Soft Offer.
2. Seller issue commercial invoice (CI). Buyer signs and returns commercial invoice with Tank Storage Agreement (TSA) to seller acknowledging buyer's legally binding commitment to purchase under the terms and conditions herein.
3. Seller issues Dip Test Authorization letter to be signed by both parties (BUYER/SELLER) including Buyer's Tank Farm for proof of the Buyer's readiness to inject into Buyer's Tank
4. Seller Approve the DTA attached with fresh SGS Report and Tank receipt to Buyer and Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer expenses.
5. Up on successful Dip Test, Buyer provides vessel details or Tank details, Seller shall immediately submit the full Proof of Product (POP) to the Buyer, Injection of the product proceeds
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment then seller issues buyer the Title of Ownership.
7. Seller issues draft Contract to buyer to review for R & E monthly deliveries.
8. Buyer review and approves the contract and issues SBLC/IRDLCL irrevocable, nontransferable, auto revolving for 12 months' shipment value, documentary letter of credit for length of contract and for each lift-able as schedule. Buyer pays after Dip Test by MT 103 Wire Transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract, and mandates/intermediaries receive their commissions according to monthly deliveries

### **CIF (COST, INSURANCE & FREIGHT)**

1. Buyer issue LOI/ICPO to seller with targeting price and buyer's company profile, seller issues Draft Contract to buyer opening for amendments (if any).
2. Buyer returns signed contract to seller. Seller shall officially confirm final contract directly to buyer (via email) accompanied with a commitment letter to supply the product.
3. Buyer's bank within (3) working days in accordance with buyer's bank verbiage shall issue Pre-Advice MT199 swift to seller's nominated bank showing the buyer's POF.

NOTE: On circumstance that buyer's bank failed to swift Pre-Advice MT199 swift format to seller's nominated bank at agreed time-frame (3) working days. Buyer will be required to swift \$12,000 (Via TT) for seller to commit maintaining its 2% PB at its fiduciary bank.



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### SELLER RELEASES TO THE BUYER PARTIAL POP:

- A. Refinery Commitment to Supply.
  - B. Certificate of Origin.
  - C. Statement of availability of product.
  - D. Product quality passport (Analysis test Report)
4. Buyer's bank within Seven (7) working days in accordance with seller's bank verbiage shall issue transferable DLC/MT700 to seller's nominated bank to enable seller booking logistics with charters / shipping company.
5. Seller's bank within Seven (7) working days' responds with 2% PB (Via MT760) in favor of buyer's bank and seller shall simultaneously release shipment schedule full set of POP documents (below) to buyer / buyer's bank (Via courier, at seller's expense).
- A. Certificate of origin,
  - B. Product passport.
  - C. Fresh SGS report,
  - D. Company Tax payer certificate,
  - E. Vessel Q88, ETD and ETA,
  - F. Bill of lading,
  - G. Hard Contact (Via courier).
  - H. Allocation Title Holder Certificate.
6. Shipment commences according to booked shipping schedule. Upon successful confirmation of quality and quantity at destination port, buyer makes payment by MT103 or TT-wire to seller.
7. Seller, within Seventy-two (72) hours, pays commissions to all intermediaries involved in the transaction

### DOCUMENTATIONS / TRANSACTION PROCEDURES FOR TRIAL CONTRACT CIF ASWP

- 1. Buyer issues ICPO with company registration certificate and company profile
  - 2. Seller issues SPA, buyer countersign within 48hrs hours and Returns signed SPA along with (CPA) charter party agreement from any Russian Shipping company.
  - 3. Seller verifies the Buyers nominated shipping company and jointly signs the (CPA) charter party agreement and as well split the freight charges with the buyer. Seller Returns signed CPA along with POP documents:
- A. Refinery Product Passport,



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B. Certificate of Origin,

C. Statement of product availability,

D. commitment to supply,

4. According to signed CPA by buyer and seller. Nominated shipping company on confirmation of the both parties freight charges will issue copy of Q88 and NOR "notice of readiness.

5. Subsequent to Q88 and NOR "notice of readiness". Seller loads the product into the sellers' vessel and issues all exportations documents to the buyer. Vessel sails to the buyer's destination Port.

6. Upon arrival of the vessel at the buyer's discharge port, buyer conducts Q&Q. Subsequent to successful Q&Q report at the buyer discharge port. Buyer makes payment for the total product Quantity via MT103

7. Seller pays commissions to mandates and intermediaries within 24hrs after confirmation of the buyers' payments.

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Khairullin Ildusovich

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