



# Aleksey Holdings

ADDRESS: House 29 Leninskiy Prospekt, 117036 Moscow Region, Russian Federation. Tell: +7-(926) - 8074024,

E-Mail: [alekseyholdings@mail.ru](mailto:alekseyholdings@mail.ru)

TO; Buyer / Buyer's Mandate

## **SOFT CORPORATE OFFER**

We, Aleksey Holdings hereby issue this official FULL CORPORATE OFFER with full power and authority with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures the End-seller (LLC "KAMSK OIL REFINERY") as stipulated in this FULL CORPORATE OFFER

### **TERMS OF NEGOTIATION**

Delivery Terms: FOB

Shipment Payment Term: MT103 TT Wire Transfer and SBLC MT760 for Security

Performance Bond: 2% operative PB will be issued from Seller's Bank to the Buyer's Bank

Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller Products Origin: Russia Federation

Commission: TO BE ACCOMPANIED WITH (NCNDA- IMFPA)

Contract Term: 12 Months minimum after first successful trial (with rolls and extensions)

### **Jet Fuel- Jet Al.**

NWE Platt's less US\$10 BBL (Barrel) Net.

From 1.000.000 BBL to 2.000.000 BBL.

From 2.000.000 BBL to 5.000.000 BBL monthly for long term contract [from lto 5 years).

### **Jet Fuel TS-1 or JPS4.**

NWE Platt's less US\$10 BBL (Barrel) Net.

From 1.000.000 BBL to 2.000.000 BBL.

From 2.000.000 BBL to 5.000.000 BBL monthly for long term contract [from lto 5 years).

### **DIESEL VIRGIN FUEL OIL 06.**

Send the best fix price per gallon.

50.000.000 or 100.000.000 gallons.

From 100.000.000 gallons weekly for long term contract [from 1 to 5 years).

### **DIESEL ENS90 (10 ppm).**

NWE Platt's less US\$60 per Metric Ton Net.

From 50.000 MT to 100.000 MT.

From 150.000 MT to 300.000 MT monthly for long term contract (from 1 to 5 years).



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## **DIESEL 02 (GOST 305-82).**

NWE Platt's less US\$60 per Metric Ton Net.

From 50.000 MT to 100.000 MT.

From 150.000 MT to 300.000 MT monthly for long term contract (from 1 to 5 years)

## **FOB PROCEDURE**

1. Buyers issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative. Buyer will also provide TSA to seller
2. Seller issues CI.
3. Buyer sign CI and Return CI to seller with ATV from buyer's tank for seller representative and buyer representative to meet at seller tank storage for tank and pipeline verification.
4. Upon successful verification, seller issues the hard copy POP documents to buyer Representatives in person at buyer storage facility

- Quantity and Quality Certificate (SGS) 48hrs fresh
- Tank Storage Receipt (TSR).
- Product Passport (Dip Test Result).
- Statement of Product Availability.
- Refinery Commitment to Supply.
- Authorization To Sell/ Collect (ATSC).
- Authorization Letter to Verify the Product with the Tank Farm.
- Company Registration Certificate.

5. Upon successful verification of documents and SGS report by buyers team buyer commence dip test in sellers tank if need be for more confirmation, upon confirmation of product Q&Q, begins into buyers tank storage all parties sign NCNDA/IMFPA.

6. Buyer makes payment by MT103 or TT wire transfer for the total product available.

7. Seller change title of ownership to buyer's name and pay all intermediaries according to the signed NCNDA/IMFPA for monthly deliveries and buyer lifts the product

## **DIP & PAY PROCEDURE FOB ROTTERDAM PORT WITH SGS REPORT.**

1) Buyer issue ICPO containing the seller's working procedure and banking details along with buyer's nominated TSA, Company registration certificate and data page of buyer's Passport.

2) Seller issues commercial invoice of the product in tanks at the port, buyer sign and return commercial invoice along with an acceptance letter.

3) Seller issues a copy of SGS Report to buyer Tank farm Company only to verify SGS Report.

4) Upon confirmation of the successful verification of SGS Report by Buyer Tank Farm Company. Seller leases and pays the buyer's tank for 3 days first and Buyer pays his Tank Farm Company for 3 days after his Tank Farm Company has received the payment from Seller Company.

5) Seller issues following POP documents to buyer, buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.

A) Q&Q Report



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- b) Injection Report.
- c) Unconditional Dip test authorization letter (DTA)
- d) Authorization to sell.
- e) Fresh Update SGS Report.
- f) Authorization to verify physically the product in seller's tank (ATV).

6) Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

## **DOCUMENTATIONS / TRANSACTION WORKING PROCEDURES FOB ROTTERDAM PORT**

1. Buyer issues ICPO on receipt of Seller's Soft Offer along with Tank Storage Agreement (TSA) as proof of storage availability.
2. Seller issues commercial invoice, for the available quantity in the storage tank to Buyer, Buyer Signs CI and returns to Seller including copy of NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues the Dip Test Authorization letter for buyer and Buyer's Tank Farm endorsement along with the following PPOP documents:

- Legalized Commercial Invoice
- Product Passport
- Availability of Product endorsed
- Authority to Sell & Collect (ATSC)

4. Seller issues Complete DTA attached with fresh SGS Report and Tank Receipt to Buyer, Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer expenses.
5. Upon successful Dip Test, sellers inject the fuel into buyer lease Storage Tank and sellers submit the full injection report to the Buyer.
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.
7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.
8. Buyer review and approves the SPA and issues SBLC/IRDLIC irrevocable, nontransferable, auto revolving for 12 months shipment value, documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract.
10. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from Buyer.



Regards  
Mr Andrei Aleksey  
CEO ALEKSEY HOLD