

Address: 156022, Kostroma Region, Golubkova street, House 14, Room 100 K 40.

Email: llc.yarinvest@mail.ru Skype: llcyarinvest@mail.ru WhatsApp: +7 926 778 2574

To: Capable End Buyers / Buyer Mandates:

## SOFT CORPORATE OFFER

We LLC YARINVEST, an official mandate to reliable refineries, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, and the ability to supply the following commodity according to the terms and conditions stipulated in this Soft Corporate Offer.

AVIATION KEROSENE COLONIAL GRADE 54/A1
MINIMUM QUANTITY: 500,000 BLS PER MONTH
MAXIMUM QUANTITY: 1,000,000 BLS PER MONTH
PRICE: \$34 USD GROSS/\$32 USD NET PER BL

DIESEL GAS D2 OIL GOST 305-82 MINIMUM QUANTITY: 10,000 MT PER MONTH MAXIMUM QUANTITY: 100,000 MT PER MONTH PRICE: \$210 USD GROSS/\$200 USD NET PER MT

ULTRA LOW SULPHUR DIESEL EN590 MINIMUM QUANTITY: 10,000 MT PER MONTH MAXIMUM QUANTITY: 100,000 MT PER MONTH PRICE: \$220 USD GROSS/\$210 USD NET PER MT

RUSSIAN D6 VIRGIN FUEL OIL MINIMUM QUANTITY:50,000,000 GALLONS PER MONTH MAXIMUM QUANTITY:100,000,000 GALLONS PER MONTH PRICE: \$0.71 USD GROSS/\$0.69 USD NET PER GALLON

MAZUT MIOO GOST-10585/75/-10585/99 MINIMUM QUANTITY: 10,000 MT PER MONTH MAXIMUM QUANTITY: 100,000 MT PER MONTH PRICE: \$210 USD GROSS/\$200 USD NET PER MT

Specifications: Standard Export Quality.
Delivery: FOB Russian Port/Rotterdam Port.

Payment: By MT103/TT.

Contract: FOB Russian Port/Rotterdam Port

Inspection: SGS or similar by Seller.

INN: 7603036190 KPP: 440101001 OGRN: 1077603000640



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## PROCEDURE FOB:

- 1. Buyer accepts seller working procedure and issue ICPO to the End seller via Seller's representative.
- 2. Seller issues a commercial invoice and NCNDA and Buyer signs and returns back commercial invoice along with Buyer's Tank storage agreement (TSA).
- 3. Seller Representative visit the buyer's tank farm for TTM with a copy of the SGS and Injection Report upon verification of the copy of the SGS and Injection report, buyer and buyer's Tank Farm endorse DIP Test Authorization letter seller sends the following PPOP documents:
- a. Statement of Product Availability
- b. Letter of Guarantee
- c. Product Passport (Analysis Report)
- d. Certificate of Origin
- 4. Seller issues Complete DTA and Tank Receipt to Buyer, Buyer order SGS to conduct a Dip Test of the product in the Seller's Tank on Buyer expenses submit the full injection report to the Buyer.
- 5. Upon successful Dip Test, sellers inject the fuel into the buyer lease Storage Tank and sellers submit the full injection report to the Buyer
- 6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and the Seller pays the commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.
- 7. Seller issues draft SPA to the buyer to review for R&E monthly deliveries.
- 8. Buyer review and approves the SPA and issues SBLC/IRDLC irrevocable, non-transferable, auto revolving for 12 months shipment value, documentary letter of credit for length of the contract, and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer one each monthly quantity.
- 9. The subsequent delivery shall commence according to the terms and conditions of the contract.
- 10. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from the buyer.

Kindly provide your ICPO addressed with name of our company for our review and proceedings. Note that ICPO will not be accepted/approved without the attachment of seller's procedure.

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MR. SMIRNOV VLADISLAV VICTOROVICH GENERAL DIRECTOR

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