



LIMITED LIABILITY COMPANY " PRIZALIVNOE

LEGAL ADDRESS: 121108 , Moscow , Minskaya street, 11, room 32

EMAIL: info@prizalivnoe.ru, sales@prizalivnoe.ru, export@prizalivnoe.ru

+7 (904) 642 4181

INN: 7731658239

KPP: 773101001

OGRN: 1107746827660

FULL CORPORATE OFFER

We PRIZALIVNOE LIMITED LIABILITY COMPANY REFINERY, we hereby issue this Full Offer with full corporate responsibility we confirm and certify that we have has the intention and capability to supply the following commodity according to the terms and the conditions to deliver the below products which is available Reservoir.

JP54, JET A1, REBCO

Quantity: 500,000 - 5,000,000

Barrels/Monthly PRICE FOB : \$47

Gross - \$43 Net /Per BBL

Commissions: USD\$2 Buyer side, USD\$2 Seller side/Per BBL

VIRGIN D6

Quantity: 10,000,000 – 900,000,000

Gallons/Monthly PRICE FOB: \$0.80

Gross - \$0.76 Net/Per Gal

Commission: USD\$0.02 Buyer side, USD\$0.02 Seller side/Per Gal

MAZUT M100 Gost 10585-75, Gost 10585-99

Quantity: 50,000 – 1,000,000

Metric Tons/Monthly PRICE FOB:

\$220 Gross - \$210 Net /Per MT

Commissions: USD\$5 Buyer side, USD\$5 Seller side/Per MT]

D2, EN590

Quantity: 50,000 – 1,000,000

Metric Tons/Monthly PRICE FOB:

\$280 Gross - \$270 Net /Per MT

Commissions: USD\$5 Buyer side, USD\$5 Seller side/Per MT

LNG- Liquefied Natural Gas GOST

5542-87, Quantity: 50,000 –

1,000,000 Metric Tons/Monthly

PRICE FOB: \$260 Gross - \$250 NET/Per MT

Commissions: USD\$5 Buyer side, USD\$5 Seller side/Per MT

LPG-Liquefied Petroleum Gas GOST

20448 – 90 Quantity: 50,000 –

1,000,000 Metric Tons/Monthly

PRICE FOB: \$260 Gross - \$250 NET/Per MT

Commissions: USD\$5 Buyer side, USD\$5 Seller side/Per MT



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FOB SALES TERM AND PROCEDURE

1. SELLER'S OFFICIAL REPRESENTATIVE ISSUES A SOFT CORPORATE OFFER AND BUYER SENDS ICPO, CP AND TANK STORAGE AGREEMENT (TSA) AS PROOF OF STORAGE AVAILABILITY.
2. SELLER VERIFIES AND ISSUES COMMERCIAL INVOICE (CI) FOR AVAILABLE QUANTITY IN THE STORAGE TANK TO INCLUDE THE PRODUCT SPECIFICATIONS, ALONG WITH COMMITMENT TO SUPPLY, STATEMENT OF PRODUCT AVAILABILITY AND CERTIFICATE OF ORIGIN, BUYER SIGNS AND RETURNS CI TO SELLER ALONG WITH A REFERENCE LETTER FROM HIS TANK FARM MANAGEMENT COMPANY TO CONFIRM HIS FINANCIAL AND STORAGE CAPABILITY.
3. UPON RECEIPT OF THE SIGNED CI AND A REFERENCE LETTER FROM HIS TANK FARM MANAGEMENT, SELLER VERIFIES AND ISSUES THE POP DOCUMENTS:
 - SEVEN DAYS UNCONDITIONAL DTA
 - 48 HOURS FRESH SGS REPORT ISSUED IN ROTTERDAM
 - PRODUCT PASSPORT · TANK RECEIPT
 - ATSC · BILL OF LADING
4. UPON SUCCESSFUL VERIFICATION OF THE POP DOCUMENTS, BUYER ORDERS SGS REPORT TO CONDUCT DIP TEST OF THE PRODUCT IN SELLER'S TANKS AT BUYER'S EXPENSE. FOLLOWING THE COMPLETION OF THE DIP TEST WITH RESULTS CONSISTENT TO THE SPECIFICATIONS ON THE CI, BUYER PROVIDES ATI AND SELLER INJECTS FUEL INTO BUYER'S LEASED STORAGE TANKS. SELLER SUBMITS THE FULL INJECTION REPORT TO THE BUYER.
5. BUYER MAKES 100% PAYMENT BY MT 103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS COMMISSION TO ALL SELL SIDE INTERMEDIARIES AS BUYER PAYS COMMISSIONS TO ALL BUYER SIDE INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT.
6. SELLER ISSUES DRAFT SPA TO BUYER TO REVIEW FOR R&E MONTHLY DELIVERIES.
7. BUYER REVIEWS AND APPROVES THE SPA AND ISSUES SLBC/IRDLIC IRREVOCABLE, NONTRANSFERABLE, AUTO REVOLVING FOR 12 MONTHLY SHIPMENT VALUE AND DOCUMENTARY LETTER OF CREDIT OR STANDBY LETTER OF CREDIT FOR LENGTH OF CONTRACT AND FOR EACH LIFT PER SCHEDULE. BUYER PAYS AFTER DIP TEST BY MT103 WIRE TRANSFER ON EACH MONTHLY QUANTITY.
8. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE CONTRACT AND MANDATES/INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO MONTHLY DELIVERIES.

General director
Degtyareva Natalia Alexandrovna

