

LIMITED LIABILITY COMPANY

"SLAVYAN ENERGY"

Legal address: 125040, MOSCOW G, RACE STREET, HOUSE 17, BUILDING 1, ROOM 12

INN: 9717050153 OKPO: 06007196 Phone: +7 926 773 1310

E-mail: arsenyvladislav_slavyanenergy@bk.ru



TO.BUYER/END BUYER MANDATE

SOFT CORPORATE OFFER

"SLAVYAN ENERGY" on behalf of our end Seller

Transneft/Rosneft Refineries, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCT LIST

DIESEL D6 VIRGIN LOW POUR FUEL OIL RUSSIAN ORIGIN:

MIN. QUANTITY: 20,000,000 GALLON. MAX. QUANTITY: 50.000.000

GALLON PER WEEK,

FOB PRICE: \$0.40 GROSS/\$0.36 NET

PER GALLON, CIF PRICE: \$0.42

GROSS/\$0.38 NET.

COMMISSION: \$0.2 SELLER SIDE/\$0.2 BUYER SIDE.

GASOIL EN 590 RUSSIAN ORIGIN:

MONTHLY QUANTITY: 50,000MT 10,000,000MT PRICE PER BBL: FOB \$240 GROSS/\$250 NET.

CIF \$250 GROSS /\$240 NET.

COMMISSION: \$10 \$5 SELLER SIDE/\$5 BUYER SIDE.

JET FUEL A1 91/91 RUSSIAN ORIGIN:

MONTHLY QUANTITY: 500,000BBLS-10,000,000BBL

PRICE PER BBL: FOB \$40 GROSS / \$36 NET.

CIF \$44 GROSS / \$40 NET.

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

RUSSIAN ORIGIN: MONTHLY QUANTITY: 500,000BBLS-

10,000,000BBLS PRICE PER BARREL:



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MEMORANDUM OF UNDERSTANDING FOR TITLE TAKE OVER TTO PROCEDURE

- 1. BUYER ISSUES OFFICIAL ICPO.
- 2. SELLER ISSUES ORIGINAL MOU.
- 3. BUYER COUNTERSIGN MOU AND FORWARD BACK.
- 4. UPON THE RECEIPT OF COUNTERSIGN ORIGINAL MOU FROM THE BUYER, SELLER EMAILS TO BUYER THE LISTED DOCUMENT ISSUED IN THE NAME OF THE INITIAL BUYER AS STATED BELOW:
- A) PRODUCT PASSPORT (QUANTITY & QUALITY DIP TEST ANALYSIS REPORT)
- B) CERTIFICATE OF ORIGIN
- C) BILL OF LADING D) TANKER VESSEL Q88 DOCUMENT
- D) E.T.A. (ESTIMATED TIME OF ARRIVAL) OF VESSEL
- E) VESSEL (N.O.R) NOTICE OF READINESS
- F) ULLAGE REPORT H) CARGO MANIFEST) INVOICE FOR TITLE TRANSFER
- 5. UPON THE RECEIPT OF THE DOCUMENTS, BUYER VERIFIES THE AVAILABILITY OF THE PRODUCT ON HIGH SEA AND MAKE PAYMENT WITHIN 48 HOURS FOR THE TITLE TAKEOVER WHICH AMOUNT TO THE SUM OF \$600,000.00 (SEVEN HUNDRED EIGHTY THOUSAND UNITED STATES DOLLARS).
- 6. UPON SELLER RECEIPT OF THE TITLE TAKEOVER PAYMENT, SELLER ORDERS FOR RE-ROUT TO BUYER'S DESIRED PORT, TRANSFERS THE TITLE TO THE POTENTIAL BUYER'S COMPANY'S NAME AND ALSO RE-ISSUE ALL OTHER OUTSTANDING DOCUMENTS TO THE POTENTIAL BUYER'S COMPANY'S AND VIA SWIFT FROM SELLER BANK THE FULL PROVE OF PRODUCT.



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7. VESSEL ARRIVES THE DISCHARGE PORT AND BUYER CARRIES OUT THE CIQ/SGS INSPECTION AND UPON A SUCCESSFUL INSPECTION, BUYER PAYS BY MT103 T/T FOR THE FULL PRODUCT TO THE SELLER.

8. SELLER SHALL PROVIDE THE FOLLOWING PARTIAL PROOF OF PRODUCT DOCUMENTS WHICH WERE ISSUED IN NAME OF INITIAL BUYER FOR THE VERIFICATION OF THE PRODUCT AVAILABILITY VIA EMAIL



SOLID ANASTASIA VIKTOROVNA GENERAL DIRECTOR

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