

LLC NOVGORODNEFTEPRODUKT

Адрес: Россия, 173002, г. Великий Новгород, г
Великий Новгород, ул. Германа, 20.
Skype: llc-novgorodnefteprodukt@mail.ru
Почта: llc-novgorodnefteprodukt@mail.ru
Телефон: +79531205813

ИНН 5321059365 ОГРН 1025300788644



Attn.: To End Buyer/Mandate
Via: LLC NOVGORODNEFTEPRODUKT

SOFT CORPORATE OFFER

We **LLC "NOVGORODNEFTEPRODUKT"** with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we **LLC "NOVGORODNEFTEPRODUKT"** represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

TERMS OF TRANSACTION

LOADING PORTS	(RUSSIAN PORTS) NOVOROSSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

FOB PROCEDURE

1. Buyer Provides ICPO To Seller Along With Tank Storage Agreement (TSA).

2. Seller issues CI and SPA for Buyer's review and endorsement and returns back to seller

3. The seller issues the SGS Dip test Report to the Buyer.

4. Seller issues the POP documents as below and sends to the Buyer..

a. Commitment to Supply

b. Certificate of Origin

c. Authorization to Verify (ATV)

d. Unconditional DTA

e. NCNDA/IMFPA

f. ATS – Authorization to Sell

g. Injection Report

5. The Buyer conducts Dip Test in the Seller's Tank and provides Tank Details to the Seller, to commence injection of product into the Buyer's Tank.

6. Within Three (3) Banking Days, Buyer issues 100% TT wire transfer payment to the Seller. The Seller transfers the title ownership to the Buyer.

7. The Seller pays commission to all the intermediaries on Sellers' side, while Buyer pays commission on Buyers' side.

LIST OF PRODUCT RUSSIA ORIGIN

VIRGIN D6

Quantity: 10,000,000 – 900,000,000 Gallons/Monthly

PRICE : \$0.38 Gross - \$0.34 Net/Per Gal

Commission: US\$0.02 Buyer side, US\$0.02 Seller side/Per Gal

JP54, JET A1

Quantity: 500,000 - 10,000,000 Barrels/Monthly

PRICE : \$28 Gross - \$26 Net /Per BBL

Commissions: US\$2 Buyer side, US\$2 Seller side/Per MT

RUSSIA D2

Quantity: 50,000 - 10,000,000 Metric Tons/Monthly

PRICE : \$110 Gross - \$100 Net /Per MT

Commissions: US\$5 Buyer side, US\$5 Seller side/Per MT

GASOLINE

Quantity: 50,000 – 5,000,000 Metric Tons/Monthly

PRICE : \$150 Gross - \$140 Net/Per MT

Commission: US\$5 Buyer side, US\$5 Seller side/Per MT



A handwritten signature in black ink, appearing to read "Philip Johnson".