



V & P CONSULTING GROUP

INFORMATION:
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SOFT CORPERATE OFFER.

We the undersigned Mandate/consulting company “V & P Consulting Group”, the Direct Mandated to an Oil & Gas refinery hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the requirements of SGS. “Only direct negotiations from buyers, representative shall be considered”.

ORIGIN	RUSSIA
PERFORMANCE BOND(PB)	2%OF THE FIRST MONTH SHIPMENT VALUE
DESTINATION	ASWP
INCOTERMS	CIF/FOB
LOADINGPORT	NOVOROSSIYSK /VLADIVOSTOK/NAKHODKA /PRIMORSK/ROTTERDAM
PAYMENT TERM'S	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BGOR SBLC MT760, MT103
INSPECTION	SGS,CIQORSIMILAR
COMMISSION	SELLER'S SIDE- \$5.00 PER MT/BUYER'S SIDE-\$5.00 PER MT SELLER SIDE-\$ 1 PER BBL/BUYER SIDE-\$ 1 PER BBL
INSURANCE	PAID BY SELLER,COVERING110%OF SHIPMENT VALUE

LIST OF PRODUCTS AD PRICES

- LOT No KMN- 0816/0165: EN590 EURO DIESEL OIL 10PPM/ 50PPM
- | | |
|--|--|
| 1. QUANTITY: | 50.000 -100.000 MT +/-10% AT SELLER OPTION |
| 2. PARTIAL SHIPMENTS: | ALLOWED |
| 3. PORT OF ORIGIN: | NOVOROSSIYSK OR PRIMORSK PORT |
| 4. ACCEPTABLE GRADE | 10PPM |
| 5. PRICING FORMULAS: | 200/199 USD GROSS/NET (FOB). CIF: 210/200 |
| 6. DISCHARGE FOB PORT/PLACE OF TRANSFER: | TTO |



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TRANSACTION PROCEDURES FOR TITLE TAKE-OVER (TTO)

1. Buyer issues ICPO according to the seller’s working procedure along with buyer’s company certificate of registration or profile with a copy of buyer’s passport.
2. Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement by all parties.
3. Seller issues Proof of Product and Shipping documents as listed below;
Product Passport (Quantity & Quality Dip Test Analysis Report)
Certificate of Origin
Bill of Lading
Tanker Vessel Q88 Document Vessel
(N.O.R) Notice of Readiness
Ullage Report
Cargo Manifest
Invoice for title transfer
4. Upon the receipt of the documents, the buyer verifies the availability of the product on the high sea and immediately make a 5% security guarantee payment of the total cost of the product which serves as a Title Take-Over Fee
5. Upon seller receipt of the title takeover payment, seller orders for re-route to buyer’s desired port, transfer the title to the potential buyer’s company’s name and also re-issue all other outstanding documents to the potential buyer’s company’s and via swift from seller bank the full proof of product.
6. The vessel arrives at the discharge port and the buyer carries out the CQI/SGS inspection and upon a successful inspection, the buyer pays by MT103 T/T for the full product to the seller.
7. Seller shall provide the following partial proof of product documents which were issued in name of the initial buyer

Acceptable, kindly provide your LOI/ICPO address to us with our cooperate procedure stated in it for our review and proceeding not that without our procedure stated in the ICPO it will not be approved.

General Manager
ARTHUR Dmitry
V & P Consulting Group

