



+79036955463



LLCSTROYMONTAZHNEFT@MAIL.RU



REPUBLIC OF TATARSTAN
(TATARSTAN), G ALMETYEVS, K
STREETIMERIAZEVA D 22

LIMITED LIABILITY COMPANY

INN/KPP: 1644025768/631801001

TO: WHOM IT MAY CONCERN

ATTN: PRINCIPAL BUYER/ FACILITATOR

BUYER'S OFFICIAL PURCHASE ORDER (ICPO) SHOULD BE ISSUED
AND ADDRESSED AS FOLLOWS.

TO: SUPPLIER / REFINERY, RUSSIAN FEDERATION

ATTN: DIRECTOR GENERAL/EXPORT DIRECTOR

VIA: LLC STROYMONTAZHNEFT

SOFT CORPORATE OFFER

We **LLC STROYMONTAZHNEFT** On Behalf of Our End Seller /Refinery, With Full Legal Responsibility Under Penalty of Perjury Hereby Issue This Soft Corporate Offer With Given Terms And Conditions As Stated In This Offer To Confirm Our Readiness And To Execute A Sales And Purchase Agreement With The End Buyer, With The Ability To Supply The Following Commodities According To The Terms And Conditions Stipulated In This Soft Corporate Offer

ULTRA LOW SULPHUR EN590 (10PPM)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$250.

RUSSIAN AVIATION TURBINE KEROSENE (JP54/A1)

Monthly Quantity: 4,000,000 BBLS



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Contract Quantity: 4,000,000 BBLS x 12 Months

Price per Barrel: \$65.

RUSSIAN FUEL OIL (D6) VIRGIN

Monthly Quantity: 400,000,000 GALS

Contract Quantity: 400,000,000 GALS x 12 Months

Price per Gallon: \$0.77.

RUSSIAN AUTOMOTIVE GAS OIL

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$270

RUSSIAN DIESEL GAS OIL GOST 305-82 (D2)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$270.

RUSSIAN LIGHT CYCLE OIL (LCO)

Monthly Quantity: 200,000 MT

Contract Quantity: 200,000 MT x 12 Months

Price per Metric Ton: \$270.

RUSSIAN EASTERN SIBERIAN PIPELINE OIL (ESPO)



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1. The Buyer Issues ICPO with his International Passport Copy (Data Page) to the Seller.
2. The Seller issues NCNDA/IMFPA and SPA for 13 Months with R&E to review and sign
3. The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer. The Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Authority to Verify and Approve.
4. The Seller issues the POP documents as below and sends to the Buyer.
 - a. Commitment to Supply
 - b. Certificate of Origin
 - c. Product Passport
 - d. Unconditional DTA
 - e. Fresh SGS (not older than 48 hours)
 - f. Tank Storage Receipt (TSR)
 - g. ATSC – Authorization To Sell & Collect
 - h. Injection Report
5. The Buyer conducts Dip Test in the Seller's Tank and provides Tank Details to the Seller, to commence injection of product into the Buyer's Tank
6. Within Twenty-Four (24) hours, Buyer issues 100% TT wire transfer payment to the Seller. The Seller transfers the title ownership to the Buyer.
7. The Seller pays commission to all the intermediaries.



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NOTE: IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURE IS ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURE IN THE ICPO FOR REVIEW AND ACCEPTANCE.



Signed and sealed by:

Mr. Apachaev Vladimir Nikolaevich

General Director

LLC STROMONTAZHNEFT