



LLC "POVLOV TRADING COMPANY"

LEGAL ADDRESS: 141308, MOSCOW REGION, SERGIEV-POSAD

DISTRICT, MATROSOVA UL. HOUSE 2/1

INN/KPP: 7704239662/504201001/772001001

OGRN: 1027739682332.

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"FULL CORPORATE OFFER"

We LLC "POVLOV TRADING COMPANY" with full corporate and legal authority and responsibility and Under Penalty of perjury confirm availability consultation services for the purchasing of petroleum products from our seller/refineries LLC ZHURAVLEVSKOE located in Russian Federation to capable buyers under the specified terms and Conditions below. All supply is guaranteed to meet the standard specification and pass the stringent Requirements of SGS or equivalent in compliance with ICC international regulations.

Grade: Russian Export Grade
Origin: Russian Federation

Contract Term: 12 months minimum with rolls and extensions
POP: Provided as per documents list in contract
Inspection by: SGS/CIQ

BLEND CRUDE OIL GOST R 518585-2002 "ESPO"

ORIGIN: RUSSIA FEDERATION

CIF PRICE: GROSS USD\$32 / NET USD\$28 PER BBL

COMMISSION: SELLER SIDE \$2 (closed) / BUYER SIDE \$2 PER BBL

MIN QTY: 1,000,000 BBL FIRST LIFT

MONTHLY: 2,000,000 BBL PER MONTH WITH R&E INTO YEARLY CONTRACT

DESTINATION: CIF ASWP





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CIF PROCEDURE - SBLC MT760 or DLC MT700

1. Buyer issue ICPO with the following: banking details, company profile, passport copy and acceptance letter stating to adhere to seller's procedure.

2. Seller acknowledges buyer's ICPO and issues contract (SPA) to buyer open for amendment, Buyer signs and return the contract (SPA) to the seller within seven (7) working days.

3. Seller notarize contract and send to buyer as final approved contract along with below soft performance guarantee POP documents:

A. Commitment letter to supply product

B. Product allocation certificate issued by Russian Ministry of Energy

C. Export license issued by Russian Ministry of Energy.

D. Seller certificate of incorporation/registration.

E. Certificate of origin

F. Product passport

4. Buyer's bank in accordance with seller's verbiage issue **SBLC MT760** or **DLC MT700** within **ten (10)** working days for first shipment's value to seller's financial bank to enable seller commences loading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within **ten (10)** working days.

Note: If buyer fails to issue **SBLC MT760** or **DLC MT700** within **ten (10)** working days, in alternative buyer pay's via TT \$280,000 as guarantee performance within 72 hours which will be deducted from the product face value when final payment is made.

5. Seller's bank issues operative 2% PB in favour of buyer's bank account within three (3) working days, which is submitted and detailed in the mutually agreed signed contract.

6. Upon seller bank successful exchange of instrument method with buyer's bank or alternative TT payment of \$280,000 paid if buyer failed to issue instrument within the stipulated time frame, seller loads product within four (4) working international days and send POP documents in buyer's company name to buyer via bank to bank and a copy via email to buyer and representative.

A. Certificate of origin

B. Product passport

C. Commercial invoice

D. Company tax payer certificate

E. Fresh SGS report

F. Tank receipt

G. Q88 and quality specification

H. Bill of lading

I. Cargo manifest

J. Ullage report

K. Master's receipt for samples/ master's receipt for documents:

L. Certificate of ownership

M. Certificate of insurance

7. Buyer notifies seller by official written notice of his bank receiving seller's POP documents whilst seller sends to buyer the registered hard copy of the contract through courier service within three (3) working days.

8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out CIQ or equivalent inspection to ascertain quality and quantity.

9. Product is discharged after successful inspection into buyer's storage facility, buyer's bank release payment for total value of the product to seller's bank within seven (7) banking days, seller shall pay all parties involved their commission by TT within two (2) working days.

10. Second and succeeding shipments continues.



Alexander Nikolaevich Golikov
General Director

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