



OGRN: 5157746079508 INN : 9710004479  
Email: tk-neferti@mail.ru Phone: +7 926 775 9047

Address: Moscow , 2nd Tverskaya-Yamskaya street, 6, apartment 15

### SOFT CORPORATE OFFER

#### **ATTENTION TO END BUYER COMPANY/BUYER MANDATE.**

We the undersigned TK NEFERTI representative to leading vertically integrated Oil & Gas companies, hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract then Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein. The term and procedures stipulated herein is in accordance with the term and procedures of procuring Oil & Gas products from Russia Federation.

#### **TERMS OF NEGOTIATION**

**ORIGIN:** RUSSIA FEDERATION

**INCOTERMS:** FOB / TTO/CIF

**LOADING PORT:** NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT

**INSPECTION:** SGS, CIQ OR SIMILAR

**ACCEPTABLE PAYMENT TERM:** MT103 T/T WIRE

#### **COMMODITIES**

##### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM

Price: \$60.00 Gross / \$58.00 Net per Barrel

Commission: USD \$1.00 seller side/ USD \$1.00 Buyer side Per Barrel

##### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$80.00 Gross / \$78.00 Net per Barrel

Commission: USD \$1.00 seller side? USD \$1.00 Buyer side Per Barrel

##### **DIESEL D6 VIRGIN LOW POUR FUEL OIL**

Origin: Russia

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM

Price: \$0.64 Gross / \$0.62 Net per Gal

Commission: USD \$0.01 seller side, USD \$0.01 Buyer side Per Gal

##### **DIESEL D6 VIRGIN LOW POUR FUEL OIL**

Origin: Russia

Quantity: Minimum of 20,000.000 GAL/per month and Maximum of 200,000,000 GAL/ per month

Delivery: CIF



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**COST INSURANCE AND FREIGHT (CIF) PROCEDURE.**

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sale & Purchase Agreement (SPA), open for amendment (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents:
  - A. commitment to supply
  - B. statement of product availability
  - C. certificate of origin)
  - D. product passport
  - E. ATSC, Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.
4. Seller/Buyer arranges for the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three party CPA) this is applicable only for 1st shipment (Seller & Buyer). Pays CPA cost 50/50 via T/T wire transfer directly to the shipping company.
5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the jointly Contract with the authorities in charge and sends to buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
6. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller release the below Proof of Product Documents:
  - A. Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
  - B. Injection Report.
  - C. Product Allocation Certificate.
  - D. Allocation Title Transfer Certificate.
  - E. Export License
  - F. Export Approval



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G. Tank Receipt.

H. Dip Test Authorization.

7. Seller issues the commercial invoice and sends to Buyer and within 5 working days, Buyer's bank issues to Seller's bank swift operative Standby Letter of Credit (SBLC) via Swift MT760, Letter of Credit (LC), Bank Guarantee (BG) or Documentary Letter of Credit (DLC) via Swift MT700 for the entire 1st shipment total product value, and for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.

8. The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

9. Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized IMFPA.

Signed By:

KUTYREV ANDREY VALERIEVICH

GENERAL DIRECTOR TK NEFERTI

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