

RUNIOL SOFT CORPORATE OFFER

Runiol Products List

ORIGIN: RUSSIA ORIGIN

CONTRACT DURATION: 12 MONTHS & MORE

INCOTERMS: CIF/FOB/TTO

**LOADING PORT: NOVOROSSIIYSK / VLADIVOSTOK / PRIMORSK / UST-LUGA /
NAKHODKA/ROTTERDAM**

PAYMENT GUARRANTEE: SBLC / BG / DLC/MT103

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

REBCO GOST 9965-76

**Minimum Quantity: 50,000 MT per
Month Maximum Quantity: 100,000 MT
per Month.**

**FOB Price, Gross \$ 42.00/ \$ 40.00 Net
CIF Price, Gross \$ 44.00 / \$ 42.00 Net
Commission; \$1 / \$1**

MAZUT M-100 GOST 10585-75/9

**Minimum Quantity: 100,000 MT per
Month Maximum Quantity: 200,000 MT
per Month.**

**FOB Price: Gross \$ 210/ \$ 200 Net
CIF price: Gross \$ 220 / \$ 210 Net
Commission; \$ 5 / \$ 5**

RUSSIAN GAS L0.D2/26 GOST 305-82

**Quantity: Minimum: 50,000 MT Trial
Shipment / Maximum: 500,000 MT Per
Month.**

**FOB Price: \$ 200 Gross / \$ 190 Net
CIF price: \$ 210 Gross / \$ 200 Net
Commission: \$5 / \$5**

LIQUEFIED PETROLEUM GAS (LNG)

**Minimum Quantity 50,000 MT Trial
Shipment
Maximum 100,000 MT Per Month.**

**FOB Price: \$ 210 Gross / \$ 200 Net
CIF Price: \$ 220 Gross / \$ 210 Net
Commission: \$5 / \$5**



**Soldatov Oleg Viktorovich
General Director**

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Runiol FOB Transcation Procedures B

1. Buyer Submits ICPO and Company registration certificate
2. Seller Releases Commercial Invoice within 48 hours
3. Buyer signs the CI and Return for Seller to Notarize and legalize with the Ministry of Energy
4. Seller Releases the following PPOP documents to the buyer
 - A. Authorization to Sell and Collect (ATSC)
 - B. Commitment and Guarantee Assurance Letter to supply
 - C. Tank Storage Receipt with GPS Coordinate (TSR)
 - E. Injection report
5. Buyer contact seller tank and request for TTO (TANK TAKE OVER AGREEMENT) to enable buyer take over seller's tank.
6. Buyer extend sellers tank for 5 days and obtain new TSR in buyers name to enable buyer contact SGS for dip test in seller Tank.
7. SGS dip test by the buyer company should be done within 48/72 hours of receiving an updated TSR from sellers tank, after a successful dip test buyer make 100% product payment via swift MT 103 and lift product or commence injection to his vessel.



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8. Seller issue buyer CHANGE OF OWNERSHIP CERTIFICATE and PRODUCTION ALLOCATION CERTIFICATE all intermediary is paid within 48 hours and seller and buyer consider and sign contract.



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