



ООО СИБИНВЕСТ

ОБЩЕСТВО С

ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "СИБИНВЕСТ"

ИНН:5904357532 / КПП:590401001 / ОГРН:

1175958049057Юридический адрес: 614039, Пермский край, город Пермь,
улица Газеты Звезда, дом 52, офис 4. Эл. Адрес: +79267462305 /Тел.:

lcsibinvest@mail.ru

ATTN: END BUYER/BUYER'S MANDATE.

SOFT CORPORATE OFFER

We LLC "SIBINVEST", on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICE LIST

ORIGIN: RUSSIA FEDERATION.

INCOTERMS: FREE ON BOARD (FOB) /COST, INSURANCE and Freight (CIF)

LOADING PORT: ROTTERDAM / NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, SBLC, MT103.

INSPECTION: SGS, CIQ OR SIMILAR.

SPECIFICATION: As per Appendix A

DIESEL-GAS OIL L0.2-62 GOST 305-82 (Diesel D2) Origin Russian

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Price - \$ 240-230USD Gross/ Net per MT CIF ASWP

Price: \$ 210-200USD Gross/ Net per MT FOB: Rotterdam/ Novorossiysk/Vladivostok

Price: \$ 220-210USD Gross/ Net per MT FOB: Houston/

PRICE:20\$/10 Minus NWE Platts NWE discount /only FOB NWE (Northwest European)

MAZUT FUEL OIL 100 GOST 10585/75-99 (Mazut M100) Origin Russian

Quantity MINIMUM 50.000MT - MAXIMUM 400.000MT x 12 months

Price – \$190/180 USD Gross/Net, per MT CIF ASWP

PRICE: \$170-160 USD Gross/Net, per MT FOB: Rotterdam/ Primorsk

JET FUEL (JP A1) Origin Russian

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000Barrels x 12

months Price - \$68/66USD Gross/Net, per BBL CIF ASWP

PRICE: \$68-66 USD per BBL FOB: Rotterdam/ Novorossiysk/Vladivostok

PRICE: \$68-66 USD per BBL FOB: Houston/

PRICE:11\$ Minus NWE Platts NWE discount /only FOB NWE (Northwest European)

JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Origin Russian Quantity MINIMUM 500.000 – MAXIMUM

5.000.000Barrels x 12 months Price - \$68/66USD Gross/Net ,per BBL CIF ASWP

PRICE: \$66-64 USD per BBL FOB: Rotterdam/ Novorossiysk/Vladivostok



ООО СИБИНВЕСТ

ООО СИБИНВЕСТ

ОБЩЕСТВО С

ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "СИБИНВЕСТ"

ИНН:5904357532 / КПП:590401001 / ОГРН:

1175958049057 Юридический адрес: 614039, Пермский край, город Пермь, улица Газеты Звезда, дом 52, офис 4. Эл. Адрес: +79267462305 /Тел.:

llcsibinvest@mail.ru

PROCEDURE FOR FOB DIP & PAY

1. Buyer issues ICPO with full Banking Coordinates & Company Registration
2. Buyer issues an NCNDA / IMFPA to the facilitators for endorsement
3. Seller issues Commercial Invoice (CI) to Buyer
4. Buyer endorses CI within 48 hours
5. Seller issues to buyer the following POP documents
 - a. Tank Storage Receipt (TSR valid for 48 hours)
 - b. Authorization to inspect (DTA valid for 48 hours)
 - c. Authority to verify (ATV)
 - d. Authority to sell and collect (ATSC)
6. Buyer upon receipt of above POP documents, contacts tank farm for confirmation and arranging Dip Test.
Note.: Failure to make Dip Test within 48 hours will result in Buyer bearing reasonable costs of delay
7. Upon Successful inspection, SGS or equivalent, Buyer releases the payment for total product via MT 103 and simultaneously releases commission to intermediaries as agreed per NCNDA / IMFPA.
8. Seller transfer title to Buyer and Trans Loading / Tank Takeover commences
9. Subject to a successful first lift, Seller and Buyer process SPA / Contract for 12 months with R&E.

TRANSACTION PROCEDURES FOR TITLE TAKE-OVER (TTO)

- 1.) Buyer issues an official ICPO/LOI inserting seller's terms and procedures.
- 2.) Seller issues memorandum of understanding (MOU), title tanker take over and commercial invoice for the product quantity on board, buyer endorses and send back with NCNDA/IMFPA
- 3.) Seller issue the pop documents as listed below:
 - *Declaration of Product Ownership.
 - *Certificate of Origin.
 - *Bill of Lading.
 - *Inspection Report.
 - *Vessel Notice.
 - *Cargo Manifest.
 - *Vessel Q88.
 - *Invoice for The Payment of 5% Guarantee Deposit.
- 4.) Upon receipt confirmation of the above documents by the buyer, buyer's shipping agent contact vessel master to verify pop documents/vessel position.
- 5.) Buyer make 5%-part payment of the total product value within 48 hours via TT/MT103 to seller's nominated bank as transaction guarantee.
- 6.) Upon receipt confirmation of the above payment, seller issue:
 - *Approval to Export Certificate.
 - *Export License Certificate.
 - *Authorization to Board Vessel (ATBV).
 - *Dip Test Authorization (DTA).
 - *Ullage Report

And all shipping documents will be re-issued in the buyer's name and vessel will be sent to buyer discharge port.

- 7.) Upon arrival of the vessel at buyer's discharge port, buyer pay's the Remaining total 95% product value after successful CIQ/SGS or equivalent inspection via TT/MT103 and title of product ownership transferred to buyer.
- 8.) Seller pays commission to agencies, broker and intermediary as per Signed NCNDA/IMFPA

OFFICIAL TRANSACTION PROCEDURES ON CIF:

- 1 Buyer issues ICPO must be with buyer company letterhead and buyer banking information.



ООО СИБИНВЕСТ

ООО СИБИНВЕСТ

ОБЩЕСТВО С

ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "СИБИНВЕСТ"

ИНН:5904357532 / КПП:590401001 / ОГРН:

1175958049057 Юридический адрес: 614039, Пермский край, город Пермь,
улица Газеты Звезда, дом 52, офис 4. Эл. Адрес: +79267462305 /Тел.:

llcsibinvest@mail.ru

2 Seller issues SPA to Buyer/Buyer signs seals and returns the SPA to seller, Seller gives Partial proof of products, PPOP authentication/approval legalized by the authority Russian Ministry of energy is for buyer.

(A) Refinery Commitment to Supply

(B) Certificate of Origin

(C) Statement of availability of product

(D) Product quality passport

(E) Commercial invoice for the first value month

3 Within 7 banking days, Buyer's bank sends Transferable Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$ \$250,000 by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).

a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.

b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.

c) Copy of statement of availability of the product.

d) Copy of the refinery commitment to produce the product.

e) Copy of Transnet contract to transport the product to the loading port.

f) Copy of the port storage agreement.

g) Copy of the charter party agreement to transport the product to discharge port.

h) Copy of Vessel Questionnaire 88

i) Copy of Bill of Lading.

j) SGS Report at loading port.

k) Dip test Authorization (DTA) & ATB

l) NOR /ETA

m) Certificate of Ownership Transfer

n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

Shipment commences as per signed contract delivery schedule and the shipment

4 should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

5 Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

6 Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

7 Seller/buyer move on yearly basis as per signed draft contract.

General Manager

Alexander V. Bezukladnikov

LLC "SIBINVEST"

