

SOFT CORPORATER OFFER

We LLC KOMARIKHINSKOE PETROLEUM” with full corporate and legal authority and

Responsibility and under penalty of perjury, confirm the availability of below listed RUSSIAN PETROLEUM PRODUCT for immediate sales on FOB, CIF basis, to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations

SELLER PROCEDURE ON FOB ROTTERDAM

1. Buyer issue ICPO containing the seller's working procedure and banking details along with buyer's nominated TSA, Company registration certificate and data page of buyer's Passport.
2. Seller issues commercial invoice of the product in tanks at the port, buyer sign and return commercial invoice along with an acceptance letter.
3. Seller issue a copy of fresh SGS Report to buyer OR buyer storage logistics company at buyer expense for proper verification with SGS company
4. Upon successful verification of SGS Report by Buyer SGS team
5. buyer provide valid tank storage receipt (TSR) from their logistics company
6. Seller issues following POP documents to buyer
 - . company registration certificate,
 - product passport
 - . Injection Report.
 - . Unconditional Dip test authorization letter (DTA)
 - . Authorization to sell and collect (ATSC)
 - . Authorization to physically verify the product in seller's tank (ATV)
7. buyer conduct dip test in seller tank.
8. upon confirmation of dip test result buyer pay for total product value by MT 103/TT
9. sellers inject the product to buyer tank and issue title transfer of the product in buyer's name
10. Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller

Transaction procedure for Chinese company CIF CHINA

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO)
2. Seller acknowledge and send SPA/MOU & C.P.A (CHARTER PARTY AGREEMENT)
3. Buyer sign the SPA /MOU & C.P.A and return to the seller along with buyers clearing agent information
4. Upon validation and approval, seller legalize the SPA and all pop documents at his expense
5. Seller's shipping Agent and Buyer's forward agent sign a trusty agreement about the vessel and buyer makes a 3% deposit which stands as an Allocation Security & Guarantees payment to the seller bank by T/T Wire Transfer within 3 banking days which shall be deducted from the total payment value of the takeover product.



KOMARIKHINSKOE

LLC "KOMARIKHINSKOE"

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КОМАРИХИНСКОЕ"

Legal address: 614010, PERMSKY KRAI, CITY PERM, STREET GEROEVA

KHASANA, BUILDING 12, FLOOR 1, OFFICE 4

OGRN: 1175958008940 / INN: 5904348030 / KPP: 590401001

Email: komarikhinskoe@mail.ru Tel: +79262427503

The seller provides a Notice of Arrival of the Tanker (NOR), and the buyer sends the tanker agreement to the seller's shipping agency within 48 hours after the docking is completed, and the seller's shipping agency handles the tanker entry procedures. The buyer's bank locked the full 93% amount of funds in the contract, and the seller's shipping agency arranged for the tanker to enter the port to the buyer's designated shipping position.

The full sets of delivery documents shall be sent bank to bank shipment by shipment for the import quota application, tanker tracing and domestic works based on the import quota.

(6). The full sets of delivery documents to be sent for the import quota, Unload port operation, including CIQ inspection such as the following

- Seller's Export License
- Registration Certificate

Certificate of origin

Title transfer certificate to buyer's name

Dip-test authorization

seller reservoir list

Refinery assurance to supply

Authority to sale and collect (ATSC)

SGS inspection report at the loading port

- Bill Of Lading-(in the name of Buyer as Consignee.)
- Vessel Tanker Details.

Cargo Q88

- Proforma Invoice.
- Cargo Manifest.

Within 3 working days of Vessel arrival, buyer release full payment via TT/MT103 after CIQ/SGS at the destination port. Seller, within seventy-two (72) hours, pays commissions to all intermediaries involved in the transaction.

SELLER TRANSACTION PROCEDURE CIF

1. buyer accepts seller 's procedure and issues **ICPO** with the following: banking details, company profile, and passport copy.

2. seller acknowledges buyer 's ICPO and issues contract to buyer open for amendment.

3. seller makes the final signature, notarized the contract with appropriate authorities, convert to pdf and send to buyer as final approved copy along with the following:

--product certificate of origin

--Registration certificate

export license issued by Russian ministry of energy

--ICC warning letter

-- statement of product availability from the ministry of energy attestation of allocation letter tank storage reservoir receipt

4. Buyer issue SBLC MT760 or 3% TT deposit to sellers nominated account within 7 working days

5. buyer shall acquire the vessel information upon successful securing of the payment and seller shall immediately issue w.o.t (warrant of title) & furnishes commitment letter to be signed by buyer, alongside shipping company before sending the below ppop documents upon the receipt of the endorsed



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- commitment letter to supply.
- certificate of incorporation
- act of transfer commercial invoice
- company tax payer
- fresh SGS export report conducted in vessel quality specification
- nor/notice of readiness--BL & Q88
- eta-estimated time of arrival

6. shipment commence as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carries out CIQ./SGS or equivalent inspection to ascertain quality and quantity.

7. product is discharged after successful inspection into buyer's storage facility, then buyer's bank releases payment for total value of the product to seller's bank within seventy-two (72) hours by TT mt 103. seller transfers title of the product to buyer. Seller pay seller intermediaries/parties involve

AVIATION KEROSENE JP54

LIFTABLE QUANTITY: 1.000.000 BBL. R&E 2.000.000 BBL. MONTHLY

PRICE: GROSS USD \$ 30.00 BBL NET: USD \$ 28.00 BBL FOB

CIF PRICE: GROSS: USD\$ 35.00 BBL. NET: \$33.00MT CIF ORIGIN: RUSSIA.

LOADING PORT: PRIMORSK, / VLADIVOSTOK/ ROTTERDAM / ASWP

JET FUEL A1

LIFTABLE QUANTITY: 1.000.000 BBL. R&E 2.000.000 BBL. MONTHLY

PRICE: GROSS USD \$ 35.00 BBL NET: USD \$ 230.00 BBL FOB

CIF PRICE: GROSS: USD\$ 44.00 MT NET: \$40.00MT CIF ORIGIN: RUSSIA.

LOADING PORT: PRIMORSK, / VLADIVOSTOK/ ROTTERDAM / ASWP

DIESEL GAS D2 OIL GOST 305-82

**LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY PRICE: GROSS USD \$ 280.00
MT NET: USD \$ 270.00 MT FOB**

CIF PRICE: GROSS: USD\$ 320.00 MT NET: \$310.00MT CIF.

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK, / VLADIVOSTOK/ ROTTERDAM / ASWP

AGO (AUTOMOTIVE GAS OIL

**LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 100.000 MT MONTHLY PRICE: GROSS USD \$ 300.00
MT NET: USD \$ 310.00 MT FOB**

CIF PRICE: GROSS: USD\$ 360.00 MT NET: \$350.00MT CIF.

ORIGIN: RUSSIA



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DIESEL D6

LIFTABLE QUANTITY: 100.000,000 Gallons MAXIMUM 200.000,000 Gallon MONTHLY

PRICE: GROSS USD \$ 0.58 NET: USD \$ 0.56 Gallons FOB

CIF PRICE: GROSS: USD\$0.64 MT NET: \$0.62 MT CIF

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK, / VLADIVOSTOK/ ROTTERDAM / ASWP

MAZUT M-100 GOST 10585-75/99

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 100.000 MT MONTHLY

PRICE: GROSS USD \$ 180.00MT NET: USD \$ 170.00MT FOB

CIF PRICE: GROSS: USD\$ 200.00 MT NET: \$190.00MT CIF

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK, / VLADIVOSTOK/ ROTTERDAM / ASWP

DIESEL EN590 10PPM

**LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY PRICE: GROSS USD \$ 240.00
MT NET: USD \$ 230.00 MT FOB CIF PRICE: GROSS: USD\$ 290.00 MT NET: \$280.00MT CIF.**

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK, / VLADIVOSTOK/ ROTTERDAM / ASWP

DIESEL EN590 20PPM

**LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY PRICE: GROSS USD \$ 300.00
MT NET: USD \$ 290.00 MT FOB CIF PRICE: GROSS: USD\$ 350.00 MT NET: \$ 340.00MT CIF.**

ORIGIN: RUSSIA

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LIGHT CYCLE OIL (LCO)

**LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY PRICE: GROSS USD \$ 1700.00
MT NET: USD \$ 1600.00 MT FOB CIF PRICE: GROSS: USD\$ 200.00 MT NET: \$ 190.00MT CIF.**

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ESPO GRADE RUSSIAN CRUDE OIL



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LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY PRICE: GROSS USD \$ 220.00

MT NET: USD \$ 210.00 MT FOB CIF PRICE: GROSS: USD\$ 230.00 MT NET: \$ 220.00MT CIF.

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK / VLADIVOSTOK / ROTTERDAM



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